

Residential Sales Statistics December 2004 YTD

| Local Association | 2004 Dec sales | 2004 YTD Dec # Sales | 2003 YTD Dec # Sales | 04-03 YTD % Change | 2004 YTD Dec Ave Price | 2003 YTD Dec Ave Price | 04-03 YTD % Change |
|--|----------------------|----------------------------|----------------------------|--------------------------|------------------------------|------------------------------|--------------------------|
| Alpena, Alcona, Presque Isle Board of REALTORS® | 42 | 457 | 475 | -3.79% | \$114,355 | \$103,355 | 10.64% |
| Ann Arbor Area Board of REALTORS® | 290 | 3,876 | 3,677 | 5.41% | \$262,822 | \$258,926 | 1.50% |
| Antrim Charlevoix Kalkaska/Emmet Associations of REALTORS® | 90 | 1,156 | 1,059 | 9.16% | \$249,995 | \$269,347 | -7% |
| Battle Creek Area Association of REALTORS® | 106 | 1,426 | 1,444 | -1.25% | \$126,708 | \$117,703 | 7.65% |
| Bay County REALTOR® Association | 103 | 1,413 | 1,353 | 4.43% | \$106,494 | \$99,914 | 6.59% |
| Branch County Association of REALTORS® | 30 | 472 | 496 | -4.84% | \$118,959 | \$109,883 | 8.26% |
| Central Michigan Association of REALTORS® | 86 | 1,057 | 1,055 | 0.19% | \$108,171 | \$103,780 | 4.23% |
| Clare-Gladwin Board of REALTORS® | 69 | 797 | 799 | -0.25% | \$102,488 | \$93,153 | 10.02% |
| Dearborn Board of REALTORS® | 162 | 2,058 | 1,968 | 4.57% | \$163,011 | \$157,276 | 3.65% |
| Detroit Board of REALTORS® | 592 | 6,304 | 4,542 | 38.79% | \$73,299 | \$97,847 | -25.09% |
| Down River Association of REALTORS® | 308 | 3,887 | 5,014 | -22.48% | \$131,685 | \$125,061 | 5.30% |
| Eastern Thumb Association of REALTORS® | 124 | 1,478 | 1,324 | 11.63% | \$158,998 | \$133,898 | 19% |
| Eastern U.P. Board of REALTORS® | 17 | 325 | 349 | -6.88% | \$108,444 | \$104,399 | 3.87% |
| Flint Area Association of REALTORS® | 497 | 5,967 | 5,671 | 5.22% | \$131,008 | \$132,857 | -1.39% |
| Grand Rapids Association of REALTORS® | 868 | 13,673 | 13,840 | -1.21% | \$152,440 | \$146,601 | 3.98% |
| Greater Kalamazoo Association of REALTORS® | 309 | 4,630 | 4,784 | -3.22% | \$154,287 | \$146,776 | 5.12% |
| Greater Lansing Association of REALTORS® | 602 | 7,322 | 7,495 | -2.31% | \$147,126 | \$146,401 | 0.50% |
| Hillsdale County Board of REALTORS® | 25 | 486 | 401 | 21.20% | \$101,639 | \$106,545 | -4.60% |
| Jackson Area Association of REALTORS® | 155 | 1,832 | 1,681 | 8.98% | \$135,525 | \$128,201 | 5.71% |
| Lapeer & Upper Thumb Association of REALTORS® | 60 | 890 | 938 | -5.12% | \$147,665 | \$142,925 | 3.32% |
| Lenawee County Association of REALTORS® | 92 | 1,164 | 1,054 | 10.44% | \$145,151 | \$137,735 | 5.38% |
| Livingston County Association of REALTORS® | 209 | 2,967 | 2,902 | 2.24% | \$265,404 | \$232,786 | 14.01% |
| MCAR Oakland | 702 | 8,976 | 9,082 | -1.17% | \$239,757 | \$256,350 | -6.47% |
| MCAR Macomb | 1334 | 18,147 | 17,378 | 4.43% | \$174,017 | \$171,709 | 1.34% |
| Mason-Oceana-Manistee Board of REALTORS® | 73 | 926 | 751 | 23.30% | \$138,264 | \$130,690 | 6% |
| Midland Board of REALTORS® | 91 | 1,176 | 1,107 | 6.23% | \$155,098 | \$140,348 | 11% |
| Monroe County Association of REALTORS® | 133 | 1,865 | 1,776 | 5.01% | \$176,740 | \$165,469 | 6.81% |
| North Oakland County Board of REALTORS® | 348 | 4,384 | 4,323 | 1.41% | \$210,945 | \$202,214 | 4.32% |
| Northeastern Michigan Board of REALTORS® | 62 | 854 | 765 | 11.63% | \$99,862 | \$96,575 | 3.40% |
| Paul Bunyan Board of REALTORS® | 96 | 1,367 | 1,337 | 2.24% | \$109,222 | \$108,684 | 0.50% |
| Saginaw Board of REALTORS® ** | 173 | 2,179 | 2,232 | -2.37% | \$110,113 | \$106,000 | 3.88% |
| Shiawassee Regional Board of REALTORS® | 53 | 757 | 685 | 10.51% | \$120,237 | \$107,805 | 11.53% |
| Southwestern Michigan Association of REALTORS® | 243 | 3,225 | 2,966 | 8.73% | \$176,839 | \$165,865 | 6.62% |
| St. Joseph County Association of REALTORS® | 56 | 791 | 777 | 1.80% | \$122,140 | \$107,380 | 13.75% |
| Traverse Area Association of REALTORS® | 180 | 2,786 | 2,375 | 17.31% | \$206,112 | \$207,593 | -0.71% |
| Upper Peninsula Association of REALTORS® * | 136 | 1,948 | 1,892 | 2.96% | \$98,358 | \$91,871 | 7.06% |
| Water Wonderland Board of REALTORS® | 74 | 1,354 | 1,120 | 20.89% | \$122,511 | \$131,287 | -6.68% |
| West Central Association of REALTORS® | 94 | 1,174 | 1,063 | 10.44% | \$107,308 | \$107,050 | 0.24% |
| West Michigan Lakeshore Association of REALTORS® | 359 | 4,846 | 4,789 | 1.19% | \$155,556 | \$152,173 | 2% |
| Western Wayne Oakland County Association of REALTORS® | 879 | 11,798 | 11,655 | 1.23% | \$231,351 | \$219,825 | 5.24% |
| TOTALS | 9922 | 132,190 | 128,394 | 2.96% | \$149,003 | \$144,106 | 3.40% |

*Escanaba, Iron Mountain, Keweenaw and North Central Upper Peninsula