## MICHIGAN REALTORS®

## Residential Sales Statistics Nov-19

	2019	2018	19-18	2019	2018	19-18	2019	2018	19-18	2019	2018	19-18
Local Association	YTD " Calaa	YTD	YTD %	YTD	YTD	YTD %	NOV	NOV	%	NOV	NOV	%
	# Sales	# Sales	Change	Avg Price	Avg Price	Change	Sales	Sales	Change		Avg Price	Change
Ann Arbor Area Board of REALTORS®	3,145	3,273	-3.91%	\$341,823	\$318,236	7.41%	221	278	-20.50%	\$398,041	\$248,555	60.14%
Antrim Charlevoix Kalkaska Association of REALTORS®	608	600	1.33%	\$289,703	\$445,034	-34.90%	53	56	-5.36%	\$484,549	\$425,190	13.96%
Battle Creek Area Association of REALTORS®	1,640	1,787	-8.23%	\$146,811	\$133,343	10.10%	143	172	-16.86%	\$151,790	\$136,189	11.46%
Bay County REALTOR® Association	844	901	-6.38%	\$108,250	\$99,615	8.67%	88	90	-2.22%	\$116,285	\$97,119	19.73%
Branch County Association of REALTORS®	357	338	5.62%	\$160,323	\$145,696	10.04%	39	40	-2.50%	\$180,958	\$141,268	28.10%
Central Michigan Association of REALTORS®	1,058	993	6.55%	\$133,020	\$122,642	8.46%	88	83	6.02%	\$117,546	\$123,635	-4.93%
Clare-Gladwin Board of REALTORS®	1,036	1,060	-2.26%	\$95,538	\$89,449	6.81%	109	102	6.86%	\$99,698	\$92,735	7.51%
Detroit Board of REALTORS®	4,011	4,260	-5.85%	\$70,488	\$59,906	17.66%	325	412	-21.12%	\$71,523	\$60,797	17.64%
Eastern U.P. Board of REALTORS®	584	625	-6.56%	\$118,506	\$115,019	3.03%	58	50	16.00%	\$119,980	\$102,919	16.58%
Emmet Association of REALTORS®	848	838	1.19%	\$344,464	\$353,672	-2.60%	65	78	-16.67%	\$285,785	\$342,432	-16.54%
Genesee County	5,155	5,325	-3.19%	\$157,610	\$135,516	16.30%	441	453	-2.65%	\$159,474	\$142,762	11.71%
Grand Rapids Association of REALTORS®	12,250	11,896	2.98%	\$241,307	\$226,316	6.62%	879	838	4.89%	\$230,894	\$214,846	7.47%
Greater Kalamazoo Association of REALTORS®	4,641	4,808	-3.47%	\$204,237	\$196,505	3.93%	424	413	2.66%	\$200,117	\$186,626	7.23%
Greater Lansing Association of REALTORS®	6,359	6,397	-0.59%	\$179,285	\$165,353	8.43%	509	501	1.60%	\$182,111	\$163,468	11.40%
Greater Shiawassee Association of REALTORS®	356	463	-23.11%	\$132,667	\$120,271	10.31%	29	43	-32.56%	\$136,311	\$106,397	28.12%
Greater Wayne County	12,273	12,312	-0.32%	\$196,538	\$188,499	4.26%	981	1028	-4.57%	\$204,690	\$191,065	7.13%
Grosse Pointe	766	758	1.06%	\$356,328	\$357,812	-0.41%	48	54	-11.11%	\$403,836	\$318,344	26.86%
Hillsdale County Board of REALTORS®	376	425	-11.53%	\$137,652	\$121,570	13.23%	41	44	-6.82%	\$151,306	\$121,175	24.87%
Huron County	233	257	-9.34%	\$153,448	\$125,310	22.45%	121	183	-33.88%	\$154,863	\$112,113	38.13%
Jackson Area Association of REALTORS®	2,377	2,271	4.67%	\$168,838	\$157,493	7.20%	217	182	19.23%	\$177,492	\$152,995	16.01%
Lapeer County	1,101	1,044	5.46%	\$213,289	\$204,696	4.20%	92	90	2.22%	\$236,520	\$219,049	7.98%
Lenawee County Association of REALTORS®	1,232	1,174	4.94%	\$173,780	\$162,788	6.75%	104	110	-5.45%	\$179,746	\$156,758	14.67%
Livingston County	2,590	2,533	2.25%	\$312,259	\$296,542	5.30%	204	203	0.49%	\$297,970	\$283,821	4.99%
Oakland County	15,216	15,235	-0.12%	\$319,576	\$310,712	2.85%	1,215	1284	-5.37%	\$321,724	\$313,976	2.47%
Macomb County	10,173	10,110	0.62%	\$208,964	\$198,406	5.32%	886	838	5.73%	\$203,498	\$201,519	0.98%
Mason-Oceana-Manistee Board of REALTORS®	1,032	1,134	-8.99%	\$177,937	\$156,766	13.51%	100	113	-11.50%	\$188,888	\$167,990	12.44%
Midland Board of REALTORS®	1,123	1,136	-1.14%	\$184,354	\$177,379	3.93%	91	78	16.67%	\$171,963	\$177,524	-3.13%
Monroe Down River Association of REALTORS®	1,780	1,952	-8.81%	\$180,801	\$169,890 \$135,040	6.42%	149	182	-18.13%	\$186,722	\$171,689 \$145,007	8.76%
Montcalm County Association of REALTORS	705	735	-4.08%	\$150,247	\$135,849	10.60%	74	68	8.82%	\$139,308	\$145,026	-3.94%
Northeastern Michigan Board of REALTORS®	923	990	-6.77%	\$127,130	\$110,860	14.68%	74	92	-19.57%	\$127,732	\$123,933	3.06%
Paul Bunyan Board of REALTORS®	483	523	-7.65%	\$95,622	\$102,384	-6.60%	N/A	N/A	0.00%	N/A	N/A	0.00%
Saginaw Board of REALTORS®	2,067	2,178	-5.10%	\$130,438	\$116,561	11.91%	166	190	-12.63%	\$140,552	\$127,064	10.61%
Sanilac County	321	366	-12.30%	\$151,151	\$156,198	-3.23%	25 279	23	8.70%	\$132,516	\$150,334	-11.85%
Southwestern Michigan Association of REALTORS®	3,216	3,201	0.47%	\$500,957	\$228,159	119.56%		247	12.96%	\$235,548	\$249,249	-5.50%
St. Clair County	1,902	2,083	-8.69%	\$188,371	\$178,709 \$147,120	5.41%	185	193	-4.15%	\$180,420	\$169,137 \$155,001	6.67%
St. Joseph County Association of REALTORS®	729	808	-9.78%	\$166,931	\$167,129 \$270,427	-0.12%	68	70	-2.86%	\$159,085	\$155,001	2.63%
Traverse Area Association of REALTORS®	3,094	2,894	6.91%	\$303,304	\$278,437	8.93%	289	253	14.23%	\$318,130	\$261,602	21.61%
Tuscola County	359	338	6.21%	\$127,172	\$116,991 \$127.522	8.70% 4.91%	27	31	-12.90%	\$157,835	\$116,080 \$122,760	35.97%
Upper Peninsula Association of REALTORS® * Water Wonderland Board of REALTORS®	2,617	2,715	-3.61%	\$133,798	\$127,533		215 217	281	-23.49%	\$142,765	\$132,760 \$135,704	7.54%
West Central Association of REALTORS®	2,316	2,380	-2.69% 6.02%	\$147,802	\$125,537 \$122,206	17.74%		212 134	2.36% 10.45%	\$140,984	\$135,784 \$110,250	3.83%
	1,561 5,463	1,661 5,585	-6.02% -2.18%	\$141,066	\$132,206 \$217,833	6.70%	148 517	134 442	10.45%	\$140,317	\$119,259 \$206,116	17.66% 12.70%
West Michigan Lakeshore Association of REALTORS®	5,463	5,585	-Z.1ŏ%	\$231,929	⊅∠ I / ,Ö33	6.47%	517	442	10.97%	\$232,299	\$206,116	12.70%
TOTALS	118,920	120,362	-1.20%	\$192,946	\$179,734	7.35%	10,004	10,234	-2.25%	\$196,629	\$177,178	10.98%

<sup>\*</sup>Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula