

**Residential Sales Statistics
July 2013**

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Jul Sales	2012 Jul Sales	13-12 % Change	2013 Jul Avg Price	2012 Jul Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	1,814	1,894	-4.22%	\$256,046	\$216,479	18.28%	381	353	7.93%	\$263,978	\$237,769	11.02%
Antrim Charlevoix Kalkaska Association of REALTORS®	326	325	0.31%	\$186,249	\$175,255	6.27%	44	51	-13.73%	\$185,155	\$233,265	-20.62%
Battle Creek Area Association of REALTORS®	876	773	13.32%	\$87,104	\$76,763	13.47%	160	112	42.86%	\$110,513	\$87,615	26.13%
Bay County REALTOR® Association	678	799	-15.14%	\$73,473	\$72,023	2.01%	97	125	-22.40%	\$87,759	\$81,275	7.98%
Branch County Association of REALTORS®	240	286	-16.08%	\$92,164	\$76,174	20.99%	38	38	0.00%	\$107,192	\$79,832	34.27%
Central Michigan Association of REALTORS®	606	548	10.58%	\$94,965	\$91,768	3.48%	99	101	-1.98%	\$106,069	\$91,760	15.59%
Clare-Gladwin Board of REALTORS®	417	403	3.47%	\$64,983	\$61,854	5.06%	78	70	11.43%	\$56,935	\$70,701	-19.47%
Detroit Board of REALTORS®	3,483	3,747	-7.05%	\$20,204	\$16,150	25.10%	425	536	-20.71%	\$27,522	\$20,322	35.43%
Down River Association of REALTORS®	655	1,013	-35.34%	\$101,615	\$80,224	26.66%	110	139	-20.86%	\$128,187	\$103,420	23.95%
Eastern U.P. Board of REALTORS®	219	257	-14.79%	\$101,449	\$85,378	18.82%	49	40	22.50%	\$114,213	\$86,413	32.17%
Emmet Association of REALTORS®	421	337	24.93%	\$265,063	\$224,334	18.16%	79	69	14.49%	\$223,670	\$184,957	20.93%
Genesee County	3,315	3,626	-8.58%	\$85,792	\$76,513	12.13%	526	536	-1.87%	\$102,541	\$85,043	20.57%
Grand Rapids Association of REALTORS®	7,793	7,251	7.47%	\$153,356	\$130,420	17.59%	1,152	1107	4.07%	\$166,574	\$136,810	21.76%
Greater Kalamazoo Association of REALTORS®	2,627	2,153	22.02%	\$147,570	\$137,105	7.63%	485	378	28.31%	\$163,342	\$153,413	6.47%
Greater Lansing Association of REALTORS®	3,689	3,510	5.10%	\$114,005	\$103,071	10.61%	660	566	16.61%	\$125,410	\$109,756	14.26%
Greater Shiawassee Association of REALTORS®	190	316	-39.87%	\$77,932	\$67,520	15.42%	27	55	-50.91%	\$82,293	\$90,545	-9.11%
Greater Wayne County	9,128	9,279	-1.63%	\$119,726	\$93,595	27.92%	1,497	1482	1.01%	\$139,769	\$108,616	28.68%
Hillsdale County Board of REALTORS®	243	206	17.96%	\$100,271	\$76,974	30.27%	40	37	8.11%	\$101,775	\$87,395	16.45%
Huron County	72	75	-4.00%	\$104,046	\$103,960	0.08%	20	10	100.00%	\$110,163	\$116,700	-5.60%
Jackson Area Association of REALTORS®	1,224	1,184	3.38%	\$103,568	\$90,507	14.43%	194	183	6.01%	\$111,227	\$102,677	8.33%
Lapeer County	593	581	2.07%	\$128,803	\$109,488	17.64%	106	115	-7.83%	\$149,413	\$113,995	31.07%
Lenawee County Association of REALTORS®	580	608	-4.61%	\$106,076	\$90,367	17.38%	85	99	-14.14%	\$105,959	\$119,903	-11.63%
Livingston County	1,656	1,488	11.29%	\$192,737	\$169,047	14.01%	300	274	9.49%	\$205,221	\$167,373	22.61%
Oakland County	10,815	10,347	4.52%	\$205,782	\$168,191	22.35%	1,927	1740	10.75%	\$228,350	\$187,054	22.08%
Macomb County	6,882	6,729	2.27%	\$118,580	\$97,061	22.17%	1,168	1082	7.95%	\$127,668	\$102,483	24.57%
Mason-Oceana-Manistee Board of REALTORS®	489	532	-8.08%	\$118,557	\$113,458	4.49%	85	93	-8.60%	\$154,640	\$102,086	51.48%
Midland Board of REALTORS®	609	637	-4.40%	\$149,565	\$136,491	9.58%	139	151	-7.95%	\$165,061	\$135,641	21.69%
Monroe County Association of REALTORS®	825	739	11.64%	\$128,408	\$120,705	6.38%	142	127	11.81%	\$148,887	\$128,992	15.42%
Montcalm County Association of REALTORS	59	68	-13.24%	\$95,919	\$102,529	-6.45%	5	16	-68.75%	\$89,300	\$142,672	-37.41%
Northeastern Michigan Board of REALTORS®	379	357	6.16%	\$79,974	\$82,675	-3.27%	66	59	11.86%	\$93,764	\$93,937	-0.18%
Paul Bunyan Board of REALTORS®	825	816	1.10%	\$90,192	\$80,182	12.49%	150	130	15.38%	\$111,033	\$96,433	15.14%
Saginaw Board of REALTORS®	1,153	1,168	-1.28%	\$82,495	\$77,320	6.69%	178	187	-4.81%	\$95,158	\$88,521	7.50%
Sanilac County	102	98	4.08%	\$68,465	\$63,976	7.02%	21	14	50.00%	\$72,161	\$76,705	-5.92%
Southwestern Michigan Association of REALTORS®	1,694	1,615	4.89%	\$179,231	\$160,727	11.51%	316	266	18.80%	\$198,688	\$152,943	29.91%
St. Clair County	852	786	8.40%	\$115,211	\$102,441	12.47%	154	119	29.41%	\$121,337	\$106,562	13.87%
St. Joseph County Association of REALTORS®	314	355	-11.55%	\$104,134	\$101,278	2.82%	49	47	4.26%	\$117,728	\$130,805	-10.00%
Traverse Area Association of REALTORS®	1,558	1,397	11.52%	\$208,010	\$191,391	8.68%	273	255	7.06%	\$222,364	\$206,136	7.87%
Tuscola County	171	156	9.62%	\$67,961	\$60,657	12.04%	26	29	-10.34%	\$59,376	\$76,306	-22.19%
Upper Peninsula Association of REALTORS® *	1,086	1,068	1.69%	\$105,638	\$99,769	5.88%	196	197	-0.51%	\$114,175	\$110,789	3.06%
Water Wonderland Board of REALTORS®	1,082	1,011	7.02%	\$104,709	\$89,812	16.59%	198	168	17.86%	\$109,027	\$92,908	17.35%
West Central Association of REALTORS®	720	676	6.51%	\$83,202	\$79,803	4.26%	122	99	23.23%	\$97,797	\$79,247	23.41%
West Michigan Lakeshore Association of REALTORS®	2,396	2,220	7.93%	\$150,319	\$135,328	11.08%	488	375	30.13%	\$166,827	\$143,497	16.26%
TOTALS	72,856	71,434	1.99%	\$119,846	\$106,875	12.14%	12,355	11,630	6.23%	\$130,196	\$117,221	11.07%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula