MICHIGAN **REALTORS®**

Residential Sales Statistics

Jan-18												
	2018	2017	18-17	2018	2017	18-17	2018	2017	18-17	2018	2017	18-17
Local Association	YTD	YTD	YTD %	YTD	YTD	YTD %	Jan	Jan	%	Jan	Jan	%
	# Sales	# Sales	Change	Avg Price	Avg Price	Change	Sales	Sales	Change	Avg Price	Avg Price	Change
Ann Arbor Area Board of REALTORS®	181	192	-5.73%	\$313,361	\$271,131	15.58%	181	192	-5.73%	\$313,361	\$271,131	15.58%
Antrim Charlevoix Kalkaska Association of REALTORS®	25	34	-26.47%	\$349,884	\$224,909	55.57%	25	34	-26.47%	\$349,884	\$224,909	55.57%
Battle Creek Area Association of REALTORS®	94	78	20.51%	\$112,110	\$108,655	3.18%	94	78	20.51%	\$112,110	\$108,655	3.18%
Bay County REALTOR® Association	73	91	-19.78%	\$103,463	\$84,808	22.00%	73	91	-19.78%	\$103,463	\$84,808	22.00%
Branch County Association of REALTORS®	24	25	-4.00%	\$1,339,863	\$118,456	1031.11%	24	25	-4.00%	\$1,339,863	\$118,456	1031.11%
Central Michigan Association of REALTORS®	60	53	13.21%	\$117,500	\$100,074	17.41%	60	53	13.21%	\$117,500	\$100,074	17.41%
Clare-Gladwin Board of REALTORS®	58	43	34.88%	\$63,322	\$91,598	-30.87%	58	43	34.88%	\$63,322	\$91,598	-30.87%
Detroit Board of REALTORS®	353	320	10.31%	\$62,679	\$45,735	37.05%	353	320	10.31%	\$62,679	\$45,735	37.05%
Down River Association of REALTORS®	27	35	-22.86%	\$107,670	\$139,534	-22.84%	27	35	-22.86%	\$107,670	\$139,534	-22.84%
Eastern U.P. Board of REALTORS®	26	36	-27.78%	\$93,377	\$80,528	15.96%	26	36	-27.78%	\$93,377	\$80,528	15.96%
Emmet Association of REALTORS®	44	48	-8.33%	\$219,477	\$822,079	-73.30%	44	48	-8.33%	\$219,477	\$822,079	-73.30%
Genesee County	192	303	-36.63%	\$137,121	\$118,297	15.91%	192	303	-36.63%	\$137,121	\$118,297	15.91%
Grand Rapids Association of REALTORS®	810	847	-4.37%	\$208,526	\$196,326	6.21%	810	847	-4.37%	\$208,526	\$196,326	6.21%
Greater Kalamazoo Association of REALTORS®	291	270	7.78%	\$183,925	\$150,374	22.31%	291	270	7.78%	\$183,925	\$150,374	22.31%
Greater Lansing Association of REALTORS®	386	362	6.63%	\$157,813	\$132,061	19.50%	386	362	6.63%	\$157,813	\$132,061	19.50%
Greater Shiawassee Association of REALTORS®	22	34	-35.29%	\$129,825	\$86,625	49.87%	22	34	-35.29%	\$129,825	\$86,625	49.87%
Greater Wayne County	834	865	-3.58%	\$176,275	\$156,282	12.79%	834	865	-3.58%	\$176,275	\$156,282	12.79%
Grosse Pointe	52	43	20.93%	\$334,064	\$400,597	-16.61%	52	43	20.93%	\$334,064	\$400,597	-16.61%
Hillsdale County Board of REALTORS®	19	28	-32.14%	\$129,753	\$80,849	60.49%	19	28	-32.14%	\$129,753	\$80,849	60.49%
Huron County	1	3	-66.67%	\$82,000	\$121,059	-32.26%	1	3	-66.67%	\$82,000	\$121,059	-32.26%
Jackson Area Association of REALTORS®	163	156	4.49%	\$137,790	\$133,052	3.56%	163	156	4.49%	\$137,790	\$133,052	3.56%
Lapeer County	56	75	-25.33%	\$172,064	\$195,994	-12.21%	56	75	-25.33%	\$172,064	\$195,994	-12.21%
Lenawee County Association of REALTORS®	72	87	-17.24%	\$128,445	\$138,879	-7.51%	72	87	-17.24%	\$128,445	\$138,879	-7.51%
Livingston County	142	168	-15.48%	\$263,779	\$247,967	6.38%	142	168	-15.48%	\$263,779	\$247,967	6.38%
Oakland County	968	1,049	-7.72%	\$282,158	\$269,438	4.72%	968	1049	-7.72%	\$282,158	\$269,438	4.72%
Macomb County	748	755	-0.93%	\$183,662	\$173,564	5.82%	748	755	-0.93%	\$183,662	\$173,564	5.82%
Mason-Oceana-Manistee Board of REALTORS®	55	606	-90.92%	\$164,571	\$13,685	1102.53%	55	606	-90.92%	\$164,571	\$13,685	1102.53%
Midland Board of REALTORS®	90	97	-7.22%	\$152,786	\$140,153	9.01%	90	97	-7.22%	\$152,786	\$140,153	9.01%
Monroe County Association of REALTORS®	93	73	27.40%	\$186,785	\$148,603	25.69%	93	73	27.40%	\$186,785	\$148,603	25.69%
Montealm County Association of REALTORS	43	38	13.16%	\$131,138	\$121,803	7.66%	43	38	13.16%	\$131,138	\$121,803	7.66%
Northeastern Michigan Board of REALTORS®	45	69	-33.33%	\$86,725	\$91,962	-5.69%	43	69	-33.33%	\$86,725	\$91,962	-5.69%
Saginaw Board of REALTORS®	135	141	-4.26%	\$102,341	\$91,902	-2.54%	135	141	-4.26%	\$102,341	\$71,902	-2.54%
Sanilac County	25	27	-4.20%	\$102,341	\$103,009 \$103,628	-2.54 <i>%</i> 66.47%	25	27	-4.20%	\$102,341	\$103,609	-2.54 % 66.47%
Southwestern Michigan Association of REALTORS®	170	166	2.41%	\$172,500	\$222,574	-10.97%	170	166	2.41%	\$172,500	\$103,628	-10.97%
St. Clair County	142	122	16.39%	\$198,149	\$222,574 \$130,843	12.96%	142		16.39%	\$198,149		12.96%
5	50	55	-9.09%					122 55	-9.09%		\$130,843 \$100,202	
St. Joseph County Association of REALTORS®				\$154,179	\$108,292 \$225,115	42.37%	50			\$154,179 \$245,272	\$108,292 \$225,115	42.37%
Traverse Area Association of REALTORS®	154	171	-9.94%	\$245,372	\$225,115 ¢02 FF1	9.00%	154	171	-9.94%	\$245,372	\$225,115 \$02 FF1	9.00%
Tuscola County	15	21	-28.57%	\$142,871	\$92,551	54.37%	15	21	-28.57%	\$142,871	\$92,551	54.37%
Upper Peninsula Association of REALTORS® *	157	136	15.44%	\$116,481	\$110,168 \$121.((2	5.73%	157	136	15.44%	\$116,481	\$110,168 \$121.((2	5.73%
Water Wonderland Board of REALTORS®	132	120	10.00%	\$115,307	\$121,662	-5.22%	132	120	10.00%	\$115,307	\$121,662 \$111,425	-5.22%
West Central Association of REALTORS®	83	85	-2.35%	\$123,846	\$111,425 \$170,157	11.15%	83	85	-2.35%	\$123,846 \$204,559	\$111,425 \$170,157	11.15%
West Michigan Lakeshore Association of REALTORS®	340	329	3.34%	\$204,558	\$179,156	14.18%	340	329	3.34%	\$204,558	\$179,156	14.18%
TOTALS	7,451	8,256	-9.75%	\$191,317	\$159,893	19.65%	7,451	8,256	-9.75%	\$191,317	\$159,893	19.65%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula