

Residential Sales Statistics
January 2013

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Jan Sales	2012 Jan Sales	13-12 % Change	2013 Jan Avg Price	2012 Jan Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	183	173	5.78%	\$224,686	\$168,011	33.73%	183	173	5.78%	\$224,686	\$168,011	33.73%
Antrim Charlevoix Kalkaska Association of REALTORS®	43	36	19.44%	\$171,366	\$122,984	39.34%	43	36	19.44%	\$171,366	\$122,984	39.34%
Battle Creek Area Association of REALTORS®	97	87	11.49%	\$81,928	\$81,894	0.04%	97	87	11.49%	\$81,928	\$81,894	0.04%
Bay County REALTOR® Association	83	90	-7.78%	\$57,864	\$74,050	-21.86%	83	90	-7.78%	\$57,864	\$74,050	-21.86%
Branch County Association of REALTORS®	31	39	-20.51%	\$83,903	\$60,911	37.75%	31	39	-20.51%	\$83,903	\$60,911	37.75%
Central Michigan Association of REALTORS®	74	52	42.31%	\$81,235	\$82,057	-1.00%	74	52	42.31%	\$81,235	\$82,057	-1.00%
Clare-Gladwin Board of REALTORS®	40	37	8.11%	\$66,365	\$64,936	2.20%	40	37	8.11%	\$66,365	\$64,936	2.20%
Detroit Board of REALTORS®	478	429	11.42%	\$18,495	\$15,574	18.75%	478	429	11.42%	\$18,495	\$15,574	18.75%
Down River Association of REALTORS®	72	113	-36.28%	\$86,110	\$61,520	39.97%	72	113	-36.28%	\$86,110	\$61,520	39.97%
Eastern U.P. Board of REALTORS®	28	24	16.67%	\$74,439	\$67,474	10.32%	28	24	16.67%	\$74,439	\$67,474	10.32%
Emmet Association of REALTORS®	43	37	16.22%	\$209,851	\$225,914	-7.11%	43	37	16.22%	\$209,851	\$225,914	-7.11%
Genesee County	372	431	-13.69%	\$74,035	\$65,807	12.50%	372	431	-13.69%	\$74,035	\$65,807	12.50%
Grand Rapids Association of REALTORS®	903	797	13.30%	\$132,894	\$114,858	15.70%	903	797	13.30%	\$132,894	\$114,858	15.70%
Greater Kalamazoo Association of REALTORS®	246	191	28.80%	\$140,535	\$144,606	-2.82%	246	191	28.80%	\$140,535	\$144,606	-2.82%
Greater Lansing Association of REALTORS®	501	433	15.70%	\$111,853	\$94,310	18.60%	501	433	15.70%	\$111,853	\$94,310	18.60%
Greater Shiawassee Association of REALTORS®	37	36	2.78%	\$73,898	\$71,859	2.84%	37	36	2.78%	\$73,898	\$71,859	2.84%
Greater Wayne County	1,142	1,049	8.87%	\$101,202	\$77,792	30.09%	1,142	1,049	8.87%	\$101,202	\$77,792	30.09%
Hillsdale County Board of REALTORS®	31	22	40.91%	\$81,026	\$67,536	19.97%	31	22	40.91%	\$81,026	\$67,536	19.97%
Huron County	6	8	-25.00%	\$93,092	\$72,766	27.93%	6	8	-25.00%	\$93,092	\$72,766	27.93%
Jackson Area Association of REALTORS®	115	117	-1.71%	\$90,098	\$77,601	16.10%	115	117	-1.71%	\$90,098	\$77,601	16.10%
Lapeer County	76	65	16.92%	\$120,177	\$99,080	21.29%	76	65	16.92%	\$120,177	\$99,080	21.29%
Lenawee County Association of REALTORS®	67	54	24.07%	\$91,634	\$64,402	42.28%	67	54	24.07%	\$91,634	\$64,402	42.28%
Livingston County	203	157	29.30%	\$174,746	\$168,807	3.52%	203	157	29.30%	\$174,746	\$168,807	3.52%
Oakland County	1,256	1,105	13.67%	\$174,142	\$148,680	17.12%	1,256	1,105	13.67%	\$174,142	\$148,680	17.12%
Macomb County	835	800	4.38%	\$104,478	\$92,584	12.85%	835	800	4.38%	\$104,478	\$92,584	12.85%
Mason-Oceana-Manistee Board of REALTORS®	55	44	25.00%	\$103,349	\$96,872	6.69%	55	44	25.00%	\$103,349	\$96,872	6.69%
Midland Board of REALTORS®	39	51	-23.53%	\$123,054	\$129,303	-4.83%	39	51	-23.53%	\$123,054	\$129,303	-4.83%
Monroe County Association of REALTORS®	92	71	29.58%	\$116,717	\$111,268	4.90%	92	71	29.58%	\$116,717	\$111,268	4.90%
Northeastern Michigan Board of REALTORS®	38	33	15.15%	\$62,034	\$77,635	-20.09%	38	33	15.15%	\$62,034	\$77,635	-20.09%
Paul Bunyan Board of REALTORS®	91	91	0.00%	\$72,932	\$59,356	22.87%	91	91	0.00%	\$72,932	\$59,356	22.87%
Saginaw Board of REALTORS®	124	145	-14.48%	\$62,762	\$68,986	-9.02%	124	145	-14.48%	\$62,762	\$68,986	-9.02%
Sanilac County	16	9	77.78%	\$73,351	\$56,394	30.07%	16	9	77.78%	\$73,351	\$56,394	30.07%
Southwestern Michigan Association of REALTORS®	155	159	-2.52%	\$164,037	\$162,529	0.93%	155	159	-2.52%	\$164,037	\$162,529	0.93%
St. Clair County	101	96	5.21%	\$106,820	\$80,261	33.09%	101	96	5.21%	\$106,820	\$80,261	33.09%
St. Joseph County Association of REALTORS®	37	38	-2.63%	\$77,730	\$69,394	12.01%	37	38	-2.63%	\$77,730	\$69,394	12.01%
Traverse Area Association of REALTORS®	159	121	31.40%	\$185,561	\$212,535	-12.69%	159	121	31.40%	\$185,561	\$212,535	-12.69%
Tuscola County	17	21	-19.05%	\$51,559	\$46,055	11.95%	17	21	-19.05%	\$51,559	\$46,055	11.95%
Upper Peninsula Association of REALTORS® *	134	112	19.64%	\$97,463	\$91,020	7.08%	134	112	19.64%	\$97,463	\$91,020	7.08%
Water Wonderland Board of REALTORS®	106	95	11.58%	\$91,769	\$78,728	16.56%	106	95	11.58%	\$91,769	\$78,728	16.56%
West Central Association of REALTORS®	88	65	35.38%	\$70,370	\$94,808	-25.78%	88	65	35.38%	\$70,370	\$94,808	-25.78%
West Michigan Lakeshore Association of REALTORS®	219	211	3.79%	\$127,855	\$128,475	-0.48%	219	211	3.79%	\$127,855	\$128,475	-0.48%
TOTALS	8,433	7,744	8.90%	\$105,059	\$96,333	9.06%	8,433	7,744	8.90%	\$105,059	\$96,333	9.06%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula