

Local Association	2018 YTD # Sales	2017 YTD # Sales	18-17 YTD % Change	2018 YTD Avg Price	2017 YTD Avg Price	18-17 YTD % Change	2018 Dec Sales	2017 Dec Sales	18-17 % Change	2018 Dec Avg Price	2017 Dec Avg Price	18-17 % Change
Ann Arbor Area Board of REALTORS®	3,344	3,553	-5.88%	\$343,500	\$326,243	5.29%	220	270	-18.52%	\$302,373	\$297,785	1.54%
Antrim Charlevoix Kalkaska Association of REALTORS®	638	653	-2.30%	\$289,577	\$263,811	9.77%	43	55	-21.82%	\$208,815	\$231,978	-9.99%
Battle Creek Area Association of REALTORS®	1,518	1,618	-6.18%	\$128,988	\$123,181	4.71%	109	127	-14.17%	\$131,981	\$111,912	17.93%
Bay County REALTOR® Association	1,092	1,340	-18.51%	\$160,549	\$93,700	71.34%	66	89	-25.84%	\$92,826	\$88,338	5.08%
Branch County Association of REALTORS®	333	434	-23.27%	\$143,396	\$122,291	17.26%	14	26	-46.15%	\$134,029	\$176,446	-24.04%
Central Michigan Association of REALTORS®	1,061	1,078	-1.58%	\$121,903	\$116,488	4.65%	68	69	-1.45%	\$111,907	\$110,913	0.90%
Clare-Gladwin Board of REALTORS®	1,123	1,114	0.81%	\$90,283	\$84,594	6.73%	63	65	-3.08%	\$104,638	\$88,464	18.28%
Detroit Board of REALTORS®	4,640	4,469	3.83%	\$60,315	\$50,980	18.31%	354	370	-4.32%	\$61,328	\$57,953	5.82%
Eastern U.P. Board of REALTORS®	626	685	-8.61%	\$216,442	\$101,953	112.30%	47	40	17.50%	\$103,603	\$90,502	14.48%
Emmet Association of REALTORS®	898	885	1.47%	\$352,018	\$376,119	-6.41%	66	56	17.86%	\$335,126	\$414,914	-19.23%
Genesee County	3,577	5,142	-30.44%	\$153,408	\$140,883	8.89%	395	435	-9.20%	\$148,064	\$139,897	5.84%
Grand Rapids Association of REALTORS®	12,556	12,943	-2.99%	\$226,499	\$207,858	8.97%	660	650	1.54%	\$229,802	\$200,559	14.58%
Greater Kalamazoo Association of REALTORS®	5,141	5,348	-3.87%	\$195,837	\$184,081	6.39%	333	404	-17.57%	\$186,155	\$175,744	5.92%
Greater Lansing Association of REALTORS®	6,850	6,496	5.45%	\$166,433	\$157,622	5.59%	492	518	-5.02%	\$177,518	\$160,830	10.38%
Greater Shiawassee Association of REALTORS®	454	475	-4.42%	\$113,244	\$119,151	-4.96%	29	28	3.57%	\$126,322	\$123,509	2.28%
Greater Wayne County	13,320	13,764	-3.23%	\$185,903	\$173,925	6.89%	970	1033	-6.10%	\$178,178	\$173,125	2.92%
Grosse Pointe	826	896	-7.81%	\$360,305	\$355,292	1.41%	54	60	-10.00%	\$374,289	\$358,418	4.43%
Hillsdale County Board of REALTORS®	426	472	-9.75%	\$125,078	\$121,164	3.23%	29	35	-17.14%	\$138,029	\$123,693	11.59%
Huron County	93	86	8.14%	\$147,072	\$135,078	8.88%	10	5	100.00%	\$81,889	\$185,880	-55.95%
Jackson Area Association of REALTORS®	2,558	2,415	5.92%	\$157,800	\$150,898	4.57%	217	180	20.56%	\$157,216	\$156,749	0.30%
Lapeer County	1,121	1,229	-8.79%	\$202,016	\$195,545	3.31%	78	96	-18.75%	\$201,418	\$181,458	11.00%
Lenawee County Association of REALTORS®	1,273	1,294	-1.62%	\$164,089	\$154,544	6.18%	99	95	4.21%	\$169,423	\$156,649	8.15%
Livingston County	2,725	2,955	-7.78%	\$294,990	\$278,117	6.07%	183	216	-15.28%	\$282,346	\$287,628	-1.84%
Oakland County	16,370	17,478	-6.34%	\$311,004	\$292,125	6.46%	1,108	1251	-11.43%	\$322,840	\$289,406	11.55%
Macomb County	10,777	11,412	-5.56%	\$198,121	\$187,371	5.74%	767	829	-7.48%	\$191,671	\$180,156	6.39%
Mason-Oceana-Manistee Board of REALTORS®	1,133	1,787	-36.60%	\$171,797	\$108,469	58.38%	79	93	-15.05%	\$166,777	\$141,822	17.60%
Midland Board of REALTORS®	2,407	2,616	-7.99%	\$175,571	\$157,517	11.46%	1,207	1316	-8.28%	\$178,395	\$159,780	11.65%
Monroe Down River Association of REALTORS®	1,799	2,026	-11.20%	\$179,094	\$167,135	7.16%	141	172	-18.02%	\$163,225	\$165,253	-1.23%
Montcalm County Association of REALTORS	722	817	-11.63%	\$147,123	\$128,997	14.05%	39	61	-36.07%	\$130,946	\$121,491	7.78%
Northeastern Michigan Board of REALTORS®	924	1,041	-11.24%	\$121,062	\$108,318	11.77%	61	69	-11.59%	\$119,452	\$102,076	17.02%
Saginaw Board of REALTORS®	2,310	2,494	-7.38%	\$116,940	\$108,222	8.06%	149	187	-20.32%	\$122,797	\$106,992	14.77%
Sanilac County	403	408	-1.23%	\$154,567	\$124,243	24.41%	31	28	10.71%	\$134,995	\$115,954	16.42%
Southwestern Michigan Association of REALTORS®	3,428	3,541	-3.19%	\$231,018	\$212,194	8.87%	243	258	-5.81%	\$236,003	\$212,801	10.90%
St. Clair County	2,231	2,247	-0.71%	\$178,977	\$162,098	10.41%	151	156	-3.21%	\$182,187	\$167,225	8.95%
St. Joseph County Association of REALTORS®	858	886	-3.16%	\$168,216	\$139,697	20.42%	50	59	-15.25%	\$165,820	\$134,814	23.00%
Traverse Area Association of REALTORS®	3,125	3,364	-7.10%	\$279,508	\$271,970	2.77%	231	261	-11.49%	\$292,920	\$289,401	1.22%
Tuscola County	354	444	-20.27%	\$118,658	\$102,736	15.50%	21	30	-30.00%	\$146,329	\$101,386	44.33%
Upper Peninsula Association of REALTORS® *	2,882	2,916	-1.17%	\$127,260	\$117,807	8.02%	181	215	-15.81%	\$121,596	\$114,249	6.43%
Water Wonderland Board of REALTORS®	2,381	2,301	3.48%	\$135,312	\$133,223	1.57%	157	163	-3.68%	\$139,407	\$124,045	12.38%
West Central Association of REALTORS®	1,600	1,885	-15.12%	\$133,274	\$123,568	7.86%	116	123	-5.69%	\$116,799	\$125,588	-7.00%
West Michigan Lakeshore Association of REALTORS®	5,637	5,855	-3.72%	\$215,176	\$203,241	5.87%	442	462	-4.33%	\$206,116	\$204,457	0.81%
TOTALS	125,534	132,862	-5.52%	\$184,447	\$167,865	9.88%	9,773	10,655	-8.28%	\$175,013	\$169,518	3.24%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula