## MICHIGAN REALTORS®

## Residential Sales Statistics Aug-18

	2018	2017	18-17	2018	2017	18-17	2018	2017	18-17	2018	2017	18-17
Local Association	YTD	YTD	YTD %	YTD	YTD	YTD %	Aug	Aug	%	Aug	Aug	
	# Sales	# Sales	Change	Avg Price	Avg Price	Change	Sales	Sales	Change	Avg Price		Change
Ann Arbor Area Board of REALTORS®	2,293	2,370	-3.25%	\$358,930	\$341,341	5.15%	386	406	-4.93%	\$332,157	\$307,288	8.09%
Antrim Charlevoix Kalkaska Association of REALTORS®	411	405	1.48%	\$285,935	\$262,586	8.89%	77	78	-1.28%	\$290,141	\$267,568	8.44%
Battle Creek Area Association of REALTORS®	1,020	1,072	-4.85%	\$126,437	\$123,314	2.53%	179	196	-8.67%	\$133,737	\$135,333	-1.18%
Bay County REALTOR® Association	739	924	-20.02%	\$101,374	\$93,139	8.84%	101	131	-22.90%	\$91,176	\$97,138	-6.14%
Branch County Association of REALTORS®	210	279	-24.73%	\$145,273	\$113,824	27.63%	32	49	-34.69%	\$138,369	\$127,863	8.22%
Central Michigan Association of REALTORS®	724	726	-0.28%	\$122,993	\$115,028	6.92%	126	132	-4.55%	\$118,089	\$128,644	-8.20%
Clare-Gladwin Board of REALTORS®	722	724	-0.28%	\$87,628	\$86,130	1.74%	137	164	-16.46%	\$97,162	\$90,997	6.78%
Detroit Board of REALTORS®	3,074	2,969	3.54%	\$59,852	\$48,007	24.67%	485	428	13.32%	\$58,942	\$62,582	-5.82%
Down River Association of REALTORS®	279	358	-22.07%	\$128,656	\$131,190	-1.93%	44	65	-32.31%	\$140,984	\$131,013	7.61%
Eastern U.P. Board of REALTORS®	397	434	-8.53%	\$111,702	\$102,437	9.04%	82	86	-4.65%	\$126,286	\$110,708	14.07%
Emmet Association of REALTORS®	573	562	1.96%	\$352,829	\$389,980	-9.53%	109	112	-2.68%	\$429,468	\$372,370	15.33%
Genesee County	1,960	3,483	-43.73%	\$157,812	\$139,729	12.94%	304	514	-40.86%	\$155,241	\$139,592	11.21%
Grand Rapids Association of REALTORS®	9,036	9,366	-3.52%	\$227,911	\$209,740	8.66%	1,243	1276	-2.59%	\$229,608	\$207,138	10.85%
Greater Kalamazoo Association of REALTORS®	3,478	3,544	-1.86%	\$197,337	\$185,709	6.26%	529	528	0.19%	\$209,249	\$193,293	8.25%
Greater Lansing Association of REALTORS®	4,711	4,825	-2.36%	\$164,418	\$156,577	5.01%	775	686	12.97%	\$172,468	\$159,072	8.42%
Greater Shiawassee Association of REALTORS®	297	316	-6.01%	\$122,010	\$114,744	6.33%	45	45	0.00%	\$133,315	\$128,264	3.94%
Greater Wayne County	8,906	9,043	-1.51%	\$189,593	\$174,141	8.87%	1,419	1385	2.45%	\$200,180	\$179,397	11.58%
Grosse Pointe	583	618	-5.66%	\$363,461	\$348,190	4.39%	95	98	-3.06%	\$384,001	\$308,593	24.44%
Hillsdale County Board of REALTORS®	278	303	-8.25%	\$126,357	\$118,964	6.21%	43	50	-14.00%	\$131,445	\$135,848	-3.24%
Huron County State of the Huron County State	54	50	8.00%	\$168,842	\$120,678	39.91%	10	13	-23.08%	\$272,805	\$156,646	74.15%
Jackson Area Association of REALTORS®	1,695	1,593	6.40%	\$156,164	\$150,214	3.96%	282	253	11.46%	\$163,347	\$155,408	5.11%
Lapeer County	733	784	-6.51%	\$198,849	\$196,207	1.35%	136	109	24.77%	\$199,799	\$182,140	9.70%
Lenawee County Association of REALTORS®	859	863	-0.46%	\$163,657	\$154,150	6.17%	144	139	3.60%	\$176,693	\$174,424	1.30%
Livingston County	1,800	1,973	-8.77%	\$296,370	\$274,250	8.07%	287	334	-14.07%	\$315,610	\$275,250	14.66%
Oakland County	11,103	11,660	-4.78%	\$312,068	\$293,880	6.19%	1,769	1822	-2.91%	\$317,137	\$301,695	5.12%
Macomb County	7,179	7,598	-5.51%	\$197,531	\$186,470	5.93%	1,113	1193	-6.71%	\$201,448	\$189,514	6.30%
Mason-Oceana-Manistee Board of REALTORS®	742	1,357	-45.32%	\$170,939	\$92,503	84.79%	123	140	-12.14%	\$171,463	\$166,938	2.71%
Midland Board of REALTORS®	920	972	-5.35%	\$170,530	\$156,582	8.91%	139	146	-4.79%	\$190,887	\$174,739	9.24%
Monroe County Association of REALTORS®	960	1,021	-5.97%	\$184,450	\$165,599	11.38%	139	143	-2.80%	\$178,863	\$174,427	2.54%
Montcalm County Association of REALTORS	478	532	-10.15%	\$145,230	\$127,042	14.32%	83	102	-18.63%	\$137,942	\$138,191	-0.18%
Northeastern Michigan Board of REALTORS®	561	669	-16.14%	\$122,595	\$107,082	14.49%	148	105	40.95%	\$118,308	\$119,946	-1.37%
Saginaw Board of REALTORS®	1,546	1,612	-4.09%	\$114,591	\$108,556	5.56%	224	229	-2.18%	\$124,080	\$113,788	9.04%
Sanilac County	245	259	-5.41%	\$145,227	\$128,688	12.85%	37	35	5.71%	\$178,923	\$157,661	13.49%
Southwestern Michigan Association of REALTORS®	2,283	2,322	-1.68%	\$225,199	\$206,104	9.26%	383	400	-4.25%	\$239,357	\$200,904	19.14%
St. Clair County	1,460	1,459	0.07%	\$179,345	\$158,218	13.35%	226	223	1.35%	\$186,502	\$170,823	9.18%
St. Joseph County Association of REALTORS®	563	597	-5.70%	\$166,628	\$136,954	21.67%	111	91	21.98%	\$179,331	\$151,163	18.63%
Traverse Area Association of REALTORS®	1,976	2,115	-6.57%	\$277,541	\$264,132	5.08%	384	386	-0.52%	\$287,341	\$289,545	-0.76%
Tuscola County	235	290	-18.97%	\$117,921	\$103,323	14.13%	38	48	-20.83%	\$126,586	\$112,677	12.34%
Upper Peninsula Association of REALTORS® *	1,853	1,883	-1.59%	\$126,703	\$118,368	7.04%	340	318	6.92%	\$132,705	\$128,358	3.39%
Water Wonderland Board of REALTORS®	1,490	1,388	7.35%	\$134,093	\$133,923	0.13%	323	276	17.03%	\$136,775	\$144,932	-5.63%
West Central Association of REALTORS®	1,060	1,258	-15.74%	\$135,303	\$122,158	10.76%	185	244	-24.18%	\$139,966	\$121,147	15.53%
West Michigan Lakeshore Association of REALTORS®	4,063	4,108	-1.10%	\$216,839	\$207,178	4.66%	695	620	12.10%	\$241,102	\$218,387	10.40%
TOTALS	83,549	88,684	-5.79%	\$179,932	\$165,882	8.47%	13,530	13,798	-1.94%	\$190,214	\$173,843	9.42%

<sup>\*</sup>Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula