

Residential Sales Statistics
October 2011

Local Association	2011 Oct Sales	2010 Oct Sales	11-10 % Change	2011 Oct Avg Price	2010 Oct Avg Price	11-10 % Change	2011 YTD Oct # Sales	2010 YTD Oct # Sales	11-10 YTD % Change	2011 YTD Oct Avg Price	2010 YTD Oct Avg Price	11-10 YTD % Change
Ann Arbor Area Board of REALTORS®	210	214	-1.87%	\$188,892	\$167,382	12.85%	2,576	2,592	-0.62%	\$191,337	\$185,513	3.14%
Antrim Charlevoix Kalkaska Association of REALTORS®	39	55	-29.09%	\$121,203	\$158,032	-23.30%	426	477	-10.69%	\$152,713	\$186,558	-18.14%
Battle Creek Area Association of REALTORS®	119	109	9.17%	\$66,622	\$85,436	-22.02%	1,090	1,057	3.12%	\$81,098	\$88,969	-8.85%
Bay County REALTOR® Association	110	117	-5.98%	\$66,874	\$74,802	-10.60%	1,162	1,118	3.94%	\$69,206	\$70,850	-2.32%
Branch County Association of REALTORS®	38	48	-20.83%	\$94,488	\$98,755	-4.32%	355	366	-3.01%	\$82,574	\$76,916	7.36%
Central Michigan Association of REALTORS®	74	88	-15.91%	\$87,667	\$110,450	-20.63%	656	817	-19.71%	\$86,762	\$84,304	2.92%
Clare-Gladwin Board of REALTORS®	61	59	3.39%	\$67,364	\$68,408	-1.53%	555	557	-0.36%	\$69,652	\$69,275	0.54%
Dearborn Board of REALTORS®	188	253	-25.69%	\$66,003	\$68,410	-3.52%	2,257	2,443	-7.61%	\$61,860	\$66,918	-7.56%
Detroit Board of REALTORS®	519	557	-6.82%	\$17,545	\$17,036	2.99%	5,521	6,132	-9.96%	\$15,769	\$16,036	-1.67%
Down River Association of REALTORS®	114	107	6.54%	\$67,642	\$81,745	-17.25%	1,126	1,137	-0.97%	\$73,424	\$79,186	-7.28%
Eastern Thumb Association of REALTORS®	135	98	37.76%	\$103,386	\$77,503	33.40%	1,401	1,278	9.62%	\$92,685	\$92,252	0.47%
Eastern U.P. Board of REALTORS®	26	30	-13.33%	\$109,287	\$86,420	26.46%	316	294	7.48%	\$94,054	\$86,267	9.03%
Emmet Association of REALTORS®	53	43	23.26%	\$370,705	\$272,841	35.87%	435	427	1.87%	\$298,784	\$218,697	36.62%
Flint Area Association of REALTORS®	482	459	5.01%	\$79,501	\$76,131	4.43%	4,741	5,329	-11.03%	\$71,861	\$75,078	-4.29%
Grand Rapids Association of REALTORS®	778	660	17.88%	\$123,199	\$117,094	5.21%	9,014	8,294	8.68%	\$119,378	\$117,170	1.88%
Greater Kalamazoo Association of REALTORS®	271	252	7.54%	\$127,072	\$132,502	-4.10%	2,673	2,777	-3.75%	\$134,842	\$132,384	1.86%
Greater Lansing Association of REALTORS®	403	376	7.18%	\$97,063	\$94,420	2.80%	4,230	4,463	-5.22%	\$101,106	\$102,789	-1.64%
Greater Metropolitan Association of REALTORS®	1,023	925	10.59%	\$131,192	\$128,051	2.45%	10,126	9,606	5.41%	\$134,375	\$134,277	0.07%
Hillsdale County Board of REALTORS®	29	28	3.57%	\$93,355	\$110,332	-15.39%	265	324	-18.21%	\$72,307	\$78,853	-8.30%
Jackson Area Association of REALTORS®	168	163	3.07%	\$92,035	\$81,642	12.73%	1,533	1,578	-2.85%	\$82,594	\$82,466	0.15%
Lapeer & Upper Thumb Association of REALTORS®	134	124	8.06%	\$103,030	\$79,293	29.94%	1,177	1,209	-2.65%	\$93,620	\$90,263	3.72%
Lenawee County Association of REALTORS®	90	79	13.92%	\$83,114	\$121,477	-31.58%	783	885	-11.53%	\$85,736	\$85,268	0.55%
Livingston County Association of REALTORS®	217	201	7.96%	\$152,450	\$151,025	0.94%	2,293	2,165	5.91%	\$148,206	\$150,368	-1.44%
Oakland	639	560	14.11%	\$147,370	\$135,476	8.78%	6,405	6,332	1.15%	\$146,597	\$138,926	5.52%
Macomb	732	666	9.91%	\$90,391	\$92,237	-2.00%	7,157	7,326	-2.31%	\$102,091	\$92,462	10.41%
Mason-Oceana-Manistee Board of REALTORS®	70	74	-5.41%	\$116,831	\$132,008	-11.50%	616	700	-12.00%	\$114,394	\$108,613	5.32%
Midland Board of REALTORS®	74	73	1.37%	\$136,870	\$140,409	-2.52%	695	787	-11.69%	\$143,320	\$142,668	0.46%
Monroe County Association of REALTORS®	102	113	-9.73%	\$111,000	\$119,575	-7.17%	978	999	-2.10%	\$113,684	\$113,828	-0.13%
North Oakland County Board of REALTORS®	375	377	-0.53%	\$141,492	\$127,349	11.11%	4,015	3,995	0.50%	\$146,138	\$140,260	4.19%
Northeastern Michigan Board of REALTORS®	60	54	11.11%	\$76,009	\$81,067	-6.24%	495	474	4.43%	\$77,655	\$78,071	-0.53%
Paul Bunyan Board of REALTORS®	97	108	-10.19%	\$81,204	\$80,895	0.38%	1,029	1,074	-4.19%	\$81,887	\$81,904	-0.02%
Saginaw Board of REALTORS®	131	150	-12.67%	\$76,010	\$76,350	-0.44%	1,578	1,588	-0.63%	\$75,311	\$82,236	-8.42%
Shiawassee Regional Board of REALTORS®	47	77	-38.96%	\$74,751	\$70,648	5.81%	568	714	-20.45%	\$68,517	\$67,671	1.25%
Southwestern Michigan Association of REALTORS®	199	219	-9.13%	\$148,297	\$170,512	-13.03%	1,951	1,953	-0.10%	\$157,327	\$160,582	-2.03%
St. Joseph County Association of REALTORS®	52	56	-7.14%	\$96,991	\$86,414	12.24%	510	557	-8.44%	\$93,131	\$93,252	-0.13%
Traverse Area Association of REALTORS®	191	190	0.53%	\$172,016	\$200,222	-14.09%	1,772	1,727	2.61%	\$183,679	\$186,243	-1.38%
Upper Peninsula Association of REALTORS® *	132	182	-27.47%	\$83,336	\$98,751	-15.61%	1,439	1,458	-1.30%	\$96,942	\$97,715	-0.79%
Water Wonderland Board of REALTORS®	163	145	12.41%	\$90,559	\$76,049	19.08%	1,323	1,291	2.48%	\$94,366	\$94,369	0.00%
West Central Association of REALTORS®	104	90	15.56%	\$85,027	\$79,401	7.09%	815	740	10.14%	\$78,447	\$81,205	-3.40%
West Michigan Lakeshore Association of REALTORS®	268	263	1.90%	\$150,460	\$140,288	7.25%	2,717	3,155	-13.88%	\$130,197	\$126,553	2.88%
TOTALS	8,717	8,442	3.26%	\$109,708	\$109,171	0.49%	88,774	90,195	-1.58%	\$107,941	\$106,430	1.42%

**Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula*