MICHIGAN ASSOCIATION OF REALTORS®

# Residential Sales Statistics
## April 2012

| Local Association | 2012 Apr Sales | 2011 Apr Sales | 12-11 % Change | 2012 Apr Avg Price | 2011 Apr Avg Price | 12-11 % Change | 2012 YTD Apr # Sales | 2011 YTD Apr # Sales | 12-11 YTD % Change | 2012 YTD Apr Avg Price | 2011 YTD Apr Avg Price | 12-11 YTD % Change |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Ann Arbor Area Board of REALTORS® | **249** | 261 | -4.60% | **$210,723** | $171,593 | 22.80% | **841** | 848 | -0.83% | **$188,390** | $174,299 | 8.08% |
| Antrim Charlevoix Kalkaska Association of REALTORS® | **44** | 40 | 10.00% | **$191,299** | $140,029 | 36.61% | **167** | 155 | 7.74% | **$141,069** | $161,125 | -12.45% |
| Battle Creek Area Association of REALTORS® | **99** | 134 | -26.12% | **$80,434** | $85,468 | -5.89% | **417** | 410 | 1.71% | **$73,928** | $78,456 | -5.77% |
| Bay County REALTOR® Association | **126** | 141 | -10.64% | **$66,036** | $63,905 | 3.34% | **414** | 453 | -8.61% | **$72,733** | $64,945 | 11.99% |
| Branch County Association of REALTORS® | **46** | 28 | 64.29% | **$83,574** | $70,283 | 18.91% | **154** | 125 | 23.20% | **$74,097** | $75,254 | -1.54% |
| Central Michigan Association of REALTORS® | **83** | 65 | 27.69% | **$74,032** | $81,382 | -9.03% | **257** | 224 | 14.73% | **$83,916** | $76,888 | 9.14% |
| Clare-Gladwin Board of REALTORS® | **56** | 48 | 16.67% | **$74,506** | $58,773 | 26.77% | **204** | 172 | 18.60% | **$61,233** | $70,708 | -13.40% |
| Detroit Board of REALTORS® | **539** | 693 | -22.22% | **$16,289** | $13,141 | 23.96% | **2,061** | 2,241 | -8.03% | **$14,892** | $13,953 | 6.73% |
| Down River Association of REALTORS® | **156** | 128 | 21.88% | **$73,191** | $67,282 | 8.78% | **514** | 443 | 16.03% | **$73,039** | $67,393 | 8.38% |
| Eastern U.P. Board of REALTORS® | **36** | 35 | 2.86% | **$78,631** | $76,695 | 2.52% | **115** | 104 | 10.58% | **$77,678** | $81,244 | -4.39% |
| Emmet Association of REALTORS® | **41** | 28 | 46.43% | **$170,520** | $135,493 | 25.85% | **157** | 128 | 22.66% | **$193,279** | $194,451 | -0.60% |
| Genesee County | **546** | 510 | 7.06% | **$77,890** | $67,916 | 14.69% | **1,967** | 1,759 | 11.82% | **$69,694** | $67,005 | 4.01% |
| Grand Rapids Association of REALTORS® | **1,107** | 941 | 17.64% | **$127,094** | $124,122 | 2.39% | **3,859** | 3,446 | 11.98% | **$123,849** | $115,640 | 7.10% |
| Greater Kalamazoo Association of REALTORS® | **319** | 280 | 13.93% | **$131,958** | $131,976 | -0.01% | **1,033** | 824 | 25.36% | **$128,335** | $126,972 | 1.07% |
| Greater Lansing Association of REALTORS® | **496** | 460 | 7.83% | **$95,603** | $111,816 | -14.50% | **1,768** | 1,430 | 23.64% | **$91,925** | $103,965 | -11.58% |
| Greater Wayne County | **1,291** | 1316 | -1.90% | **$93,037** | $77,795 | 19.59% | **4,788** | 4,593 | 4.25% | **$84,816** | $78,858 | 7.56% |
| Hillsdale County Board of REALTORS® | **36** | 22 | 63.64% | **$59,078** | $64,512 | -8.42% | **93** | 102 | -8.82% | **$60,771** | $75,013 | -18.99% |
| Huron County | **13** | 5 | 160.00% | **$82,138** | $108,200 | -24.09% | **37** | 19 | 94.74% | **$73,254** | $92,869 | -21.12% |
| Jackson Area Association of REALTORS® | **180** | 154 | 16.88% | **$97,329** | $73,846 | 31.80% | **630** | 550 | 14.55% | **$84,680** | $68,923 | 22.86% |
| Lapeer County | **79** | 77 | 2.60% | **$126,870** | $92,041 | 37.84% | **296** | 268 | 10.45% | **$109,592** | $100,689 | 8.84% |
| Lenawee County Association of REALTORS® | **75** | 81 | -7.41% | **$98,554** | $65,275 | 50.98% | **298** | 270 | 10.37% | **$77,801** | $78,348 | -0.70% |
| Livingston County | **182** | 201 | -9.45% | **$178,378** | $160,010 | 11.48% | **721** | 679 | 6.19% | **$165,235** | $149,965 | 10.18% |
| Oakland County | **1,448** | 1426 | 1.54% | **$156,544** | $147,852 | 5.88% | **5,197** | 5,068 | 2.55% | **$152,268** | $142,024 | 7.21% |
| Macomb County | **922** | 847 | 8.85% | **$97,498** | $86,971 | 12.10% | **3,424** | 3,026 | 13.15% | **$91,766** | $84,556 | 8.53% |
| Mason-Oceana-Manistee Board of REALTORS® | **69** | 51 | 35.29% | **$145,994** | $143,433 | 1.79% | **241** | 201 | 19.90% | **$114,402** | $110,687 | 3.36% |
| Midland Board of REALTORS® | **64** | 69 | -7.25% | **$117,333** | $129,666 | -9.51% | **227** | 244 | -6.97% | **$116,949** | $138,780 | -15.73% |
| Monroe County Association of REALTORS® | **120** | 128 | -6.25% | **$106,400** | $95,414 | 11.51% | **357** | 390 | -8.46% | **$111,451** | $100,792 | 10.57% |
| Northeastern Michigan Board of REALTORS® | **66** | 53 | 24.53% | **$75,088** | $66,150 | 13.51% | **175** | 175 | 0.00% | **$75,623** | $67,352 | 12.28% |
| Paul Bunyan Board of REALTORS® | **107** | 121 | -11.57% | **$83,693** | $72,645 | 15.21% | **400** | 352 | 13.64% | **$70,285** | $75,204 | -6.54% |
| Saginaw Board of REALTORS® | **146** | 185 | -21.08% | **$74,851** | $72,241 | 3.61% | **587** | 591 | -0.68% | **$71,239** | $71,714 | -0.66% |
| Sanilac County | **9** | 5 | 80.00% | **$66,331** | $51,700 | 28.30% | **45** | 31 | 45.16% | **$54,091** | $45,323 | 19.35% |
| Shiawassee Regional Board of REALTORS® | **35** | 74 | -52.70% | **$55,533** | $66,411 | -16.38% | **126** | 259 | -51.35% | **$65,242** | $65,596 | -0.54% |
| Southwestern Michigan Association of REALTORS® | **234** | 182 | 28.57% | **$146,564** | $158,999 | -7.82% | **793** | 647 | 22.57% | **$143,434** | $157,742 | -9.07% |
| St. Clair County | **95** | 94 | 1.06% | **$115,492** | $82,951 | 39.23% | **416** | 302 | 37.75% | **$95,152** | $94,085 | 1.13% |
| St. Joseph County Association of REALTORS® | **57** | 54 | 5.56% | **$86,020** | $106,540 | -19.26% | **187** | 192 | -2.60% | **$86,947** | $75,999 | 14.41% |
| Traverse Area Association of REALTORS® | **215** | 192 | 11.98% | **$171,387** | $125,588 | 36.47% | **651** | 579 | 12.44% | **$174,268** | $143,199 | 21.70% |
| Tuscola County | **23** | 18 | 27.78% | **$60,152** | $71,391 | -15.74% | **74** | 61 | 21.31% | **$52,469** | $62,316 | -15.80% |
| Upper Peninsula Association of REALTORS® * | **152** | 140 | 8.57% | **$100,198** | $105,146 | -4.71% | **492** | 451 | 9.09% | **$95,558** | $90,429 | 5.67% |
| Water Wonderland Board of REALTORS® | **156** | 115 | 35.65% | **$93,806** | $70,428 | 33.19% | **504** | 417 | 20.86% | **$87,125** | $78,969 | 10.33% |
| West Central Association of REALTORS® | **96** | 90 | 6.67% | **$84,610** | $73,721 | 14.77% | **330** | 282 | 17.02% | **$77,277** | $71,345 | 8.31% |
| West Michigan Lakeshore Association of REALTORS® | **323** | 305 | 5.90% | **$141,707** | $119,531 | 18.55% | **1,105** | 936 | 18.06% | **$132,234** | $112,422 | 17.62% |
| **TOTALS** | **10,136** | 9,797 | 3.46% | **$104,058** | $94,837 | 9.72% | **36,122** | 33,447 | 8.00% | **$97,365** | $95,256 | 2.21% |

***Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula***