

**Residential Sales Statistics  
November 2015**

Local Association	2015 YTD # Sales	2014 YTD # Sales	15-14 YTD % Change	2015 YTD Avg Price	2014 YTD Avg Price	15-14 YTD % Change	2015 Nov Sales	2014 Nov Sales	15-14 % Change	2015 Nov Avg Price	2014 Nov Avg Price	15-14 % Change
Ann Arbor Area Board of REALTORS®	3,359	3,029	10.89%	\$272,510	\$263,389	3.46%	224	214	4.67%	\$259,333	\$256,158	1.24%
Antrim Charlevoix Kalkaska Association of REALTORS®	549	548	0.18%	\$235,783	\$190,457	23.80%	42	47	-10.64%	\$178,399	\$200,317	-10.94%
Battle Creek Area Association of REALTORS®	1,359	1,290	5.35%	\$113,637	\$105,241	7.98%	104	106	-1.89%	\$120,322	\$111,744	7.68%
Bay County REALTOR® Association	1,134	1,137	-0.26%	\$89,095	\$83,444	6.77%	84	76	10.53%	\$94,243	\$81,119	16.18%
Branch County Association of REALTORS®	388	399	-2.76%	\$113,466	\$103,439	9.69%	26	38	-31.58%	\$119,092	\$109,710	8.55%
Central Michigan Association of REALTORS®	914	884	3.39%	\$104,298	\$102,139	2.11%	87	80	8.75%	\$87,523	\$98,795	-11.41%
Clare-Gladwin Board of REALTORS®	979	821	19.24%	\$75,257	\$77,763	-3.22%	92	86	6.98%	\$72,793	\$81,682	-10.88%
Detroit Board of REALTORS®	3,313	4,028	-17.75%	\$50,244	\$33,943	48.02%	253	308	-17.86%	\$53,930	\$41,108	31.19%
Down River Association of REALTORS®	880	1,033	-14.81%	\$127,951	\$128,561	-0.47%	68	77	-11.69%	\$129,740	\$112,082	15.75%
Eastern U.P. Board of REALTORS®	506	430	17.67%	\$103,676	\$96,037	7.95%	39	40	-2.50%	\$114,981	\$104,331	10.21%
Emmet Association of REALTORS®	735	733	0.27%	\$301,899	\$267,333	12.93%	52	69	-24.64%	\$278,768	\$220,568	26.39%
Genesee County	4,957	4,827	2.69%	\$119,993	\$110,724	8.37%	418	377	10.88%	\$112,847	\$114,125	-1.12%
Grand Rapids Association of REALTORS®	12,391	11,035	12.29%	\$177,547	\$164,514	7.92%	878	705	24.54%	\$172,666	\$161,530	6.89%
Greater Kalamazoo Association of REALTORS®	4,328	3,971	8.99%	\$165,387	\$156,263	5.84%	299	313	-4.47%	\$160,457	\$146,316	9.66%
Greater Lansing Association of REALTORS®	5,955	5,798	2.71%	\$140,012	\$131,007	6.87%	407	435	-6.44%	\$138,676	\$127,555	8.72%
Greater Shiawassee Association of REALTORS®	264	300	-12.00%	\$88,981	\$90,288	-1.45%	19	18	5.56%	\$80,994	\$68,749	17.81%
Greater Wayne County	13,183	12,687	3.91%	\$143,281	\$132,376	8.24%	1,020	1059	-3.68%	\$144,536	\$126,656	14.12%
Grosse Pointe	795	709	12.13%	\$314,678	\$297,612	5.73%	49	63	-22.22%	\$294,702	\$275,495	6.97%
Hillsdale County Board of REALTORS®	411	403	1.99%	\$98,275	\$94,057	4.48%	31	29	6.90%	\$111,408	\$117,240	-4.24%
Huron County	71	113	-37.17%	\$131,128	\$125,054	4.86%	8	11	-27.27%	\$117,563	\$135,627	-13.32%
Jackson Area Association of REALTORS®	2,051	1,806	13.57%	\$129,910	\$121,628	6.81%	179	154	16.23%	\$126,236	\$146,588	-13.88%
Lapeer County	1,026	969	5.88%	\$155,737	\$149,414	4.23%	74	80	-7.50%	\$142,787	\$126,024	13.30%
Lenawee County Association of REALTORS®	1,296	1,032	25.58%	\$145,543	\$133,728	8.84%	104	78	33.33%	\$137,575	\$91,883	49.73%
Livingston County	3,057	2,861	6.85%	\$233,859	\$221,568	5.55%	229	253	-9.49%	\$230,892	\$232,145	-0.54%
Oakland County	18,021	16,683	8.02%	\$246,834	\$234,326	5.34%	1,340	1379	-2.83%	\$242,985	\$234,630	3.56%
Macomb County	10,805	10,118	6.79%	\$153,678	\$142,020	8.21%	825	832	-0.84%	\$153,735	\$143,815	6.90%
Mason-Oceana-Manistee Board of REALTORS®	860	889	-3.26%	\$140,019	\$132,034	6.05%	72	67	7.46%	\$122,794	\$130,246	-5.72%
Midland Board of REALTORS®	1,016	937	8.43%	\$152,910	\$154,246	-0.87%	90	94	-4.26%	\$146,875	\$145,936	0.64%
Monroe County Association of REALTORS®	1,369	1,327	3.17%	\$150,974	\$142,329	6.07%	100	102	-1.96%	\$147,990	\$150,098	-1.40%
Montcalm County Association of REALTORS	649	635	2.20%	\$108,921	\$99,929	9.00%	63	53	18.87%	\$109,451	\$93,353	17.24%
Northeastern Michigan Board of REALTORS®	757	715	5.87%	\$94,050	\$228,875	-58.91%	59	56	5.36%	\$99,846	\$88,747	12.51%
Paul Bunyan Board of REALTORS®	1,545	1,349	14.53%	\$98,885	\$96,586	2.38%	123	103	19.42%	\$94,090	\$97,637	-3.63%
Saginaw Board of REALTORS®	2,095	2,071	1.16%	\$95,341	\$86,786	9.86%	163	135	20.74%	\$96,474	\$94,718	1.85%
Sanilac County	192	174	10.34%	\$91,983	\$96,799	-4.97%	14	15	-6.67%	\$95,981	\$95,114	0.91%
Southwestern Michigan Association of REALTORS®	2,968	2,752	7.85%	\$191,469	\$186,309	2.77%	215	223	-3.59%	\$184,350	\$146,137	26.15%
St. Clair County	1,676	1,549	8.20%	\$139,449	\$131,161	6.32%	125	136	-8.09%	\$134,989	\$141,433	-4.56%
St. Joseph County Association of REALTORS®	694	521	33.21%	\$128,630	\$122,216	5.25%	56	49	14.29%	\$129,766	\$122,135	6.25%
Traverse Area Association of REALTORS®	2,823	2,605	8.37%	\$239,255	\$228,224	4.83%	248	215	15.35%	\$252,218	\$211,586	19.20%
Tuscola County	296	259	14.29%	\$90,375	\$89,693	0.76%	22	22	0.00%	\$60,876	\$82,700	-26.39%
Upper Peninsula Association of REALTORS® *	2,276	2,045	11.30%	\$112,892	\$103,608	8.96%	187	184	1.63%	\$118,847	\$98,664	20.46%
Water Wonderland Board of REALTORS®	2,083	1,899	9.69%	\$123,897	\$121,488	1.98%	161	142	13.38%	\$125,527	\$138,778	-9.55%
West Central Association of REALTORS®	1,351	1,351	0.00%	\$110,493	\$101,089	9.30%	114	117	-2.56%	\$98,573	\$91,008	8.31%
West Michigan Lakeshore Association of REALTORS®	5,290	4,211	25.62%	\$175,190	\$164,100	6.76%	402	394	2.03%	\$178,985	\$161,938	10.53%
<b>TOTALS</b>	<b>120,667</b>	<b>112,933</b>	<b>6.85%</b>	<b>\$145,986</b>	<b>\$140,507</b>	<b>3.90%</b>	<b>9,165</b>	<b>9,034</b>	<b>1.45%</b>	<b>\$141,275</b>	<b>\$132,935</b>	<b>6.27%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula