

Residential Sales Statistics
March, 2014

Local Association	2014 YTD # Sales	2013 YTD # Sales	14-13 YTD % Change	2014 YTD Avg Price	2013 YTD Avg Price	14-13 YTD % Change	2014 Mar Sales	2013 Mar Sales	14-13 % Change	2014 Mar Avg Price	2013 Mar Avg Price	14-13 % Change
Ann Arbor Area Board of REALTORS®	525	535	-1.87%	\$230,888	\$228,888	0.87%	203	204	-0.49%	\$229,184	\$247,941	-7.57%
Antrim Charlevoix Kalkaska Association of REALTORS®	89	122	-27.05%	\$173,068	\$185,297	-6.60%	33	46	-28.26%	\$133,588	\$212,804	-37.22%
Battle Creek Area Association of REALTORS®	292	356	-17.98%	\$86,177	\$78,889	9.24%	87	142	-38.73%	\$95,907	\$78,992	21.41%
Bay County REALTOR® Association	271	268	1.12%	\$80,150	\$65,277	22.79%	100	95	5.26%	\$75,399	\$77,517	-2.73%
Branch County Association of REALTORS®	72	100	-28.00%	\$94,187	\$86,825	8.48%	30	31	-3.23%	\$109,205	\$97,508	12.00%
Central Michigan Association of REALTORS®	166	227	-26.87%	\$98,201	\$83,095	18.18%	57	79	-27.85%	\$96,867	\$91,077	6.36%
Clare-Gladwin Board of REALTORS®	131	134	-2.24%	\$70,610	\$61,532	14.75%	34	47	-27.66%	\$80,003	\$64,185	24.65%
Detroit Board of REALTORS®	1,299	1,485	-12.53%	\$24,813	\$18,432	34.62%	472	555	-14.95%	\$24,843	\$19,457	27.68%
Down River Association of REALTORS®	211	292	-27.74%	\$107,102	\$88,243	21.37%	77	105	-26.67%	\$116,965	\$86,404	35.37%
Eastern U.P. Board of REALTORS®	60	91	-34.07%	\$83,789	\$89,751	-6.64%	25	36	-30.56%	\$84,830	\$82,078	3.35%
Emmet Association of REALTORS®	130	138	-5.80%	\$206,975	\$259,138	-20.13%	54	54	0.00%	\$186,743	\$259,348	-28.00%
Genesee County	982	1,229	-20.10%	\$89,652	\$73,115	22.62%	363	492	-26.22%	\$90,398	\$77,595	16.50%
Grand Rapids Association of REALTORS®	2,529	2,993	-15.50%	\$153,864	\$142,386	8.06%	1,010	1167	-13.45%	\$165,801	\$150,685	10.03%
Greater Kalamazoo Association of REALTORS®	710	847	-16.17%	\$132,163	\$132,097	0.05%	256	320	-20.00%	\$132,293	\$128,129	3.25%
Greater Lansing Association of REALTORS®	1,213	1,378	-11.97%	\$119,273	\$104,787	13.82%	440	503	-12.52%	\$119,804	\$105,074	14.02%
Greater Shiawassee Association of REALTORS®	52	99	-47.47%	\$93,023	\$72,261	28.73%	25	25	0.00%	\$92,918	\$104,896	-11.42%
Greater Wayne County	2,869	3,438	-16.55%	\$124,441	\$104,803	18.74%	1,025	1233	-16.87%	\$124,876	\$113,369	10.15%
Hillsdale County Board of REALTORS®	91	87	4.60%	\$90,424	\$91,401	-1.07%	33	34	-2.94%	\$89,161	\$81,421	9.51%
Huron County	17	25	-32.00%	\$112,182	\$93,630	19.81%	7	9	-22.22%	\$114,500	\$81,256	40.91%
Jackson Area Association of REALTORS®	365	406	-10.10%	\$101,265	\$90,548	11.84%	142	176	-19.32%	\$96,137	\$91,135	5.49%
Lapeer County	221	219	0.91%	\$172,495	\$121,561	41.90%	87	83	4.82%	\$142,869	\$135,649	5.32%
Lenawee County Association of REALTORS®	189	221	-14.48%	\$102,122	\$90,028	13.43%	66	81	-18.52%	\$90,643	\$96,040	-5.62%
Livingston County	528	580	-8.97%	\$203,150	\$180,358	12.64%	188	192	-2.08%	\$214,915	\$183,450	17.15%
Oakland County	3,337	3,819	-12.62%	\$209,391	\$183,922	13.85%	1,242	1453	-14.52%	\$209,778	\$191,658	9.45%
Macomb County	2,143	2,572	-16.68%	\$127,943	\$106,617	20.00%	792	951	-16.72%	\$127,574	\$105,727	20.66%
Mason-Oceana-Manistee Board of REALTORS®	129	172	-25.00%	\$124,444	\$97,478	27.66%	48	61	-21.31%	\$107,976	\$94,034	14.83%
Midland Board of REALTORS®	191	176	8.52%	\$143,402	\$139,901	2.50%	79	77	2.60%	\$150,112	\$149,377	0.49%
Monroe County Association of REALTORS®	249	318	-21.70%	\$128,779	\$117,918	9.21%	87	116	-25.00%	\$134,713	\$127,276	5.84%
Montcalm County Association of REALTORS	25	23	8.70%	\$77,248	\$109,591	-29.51%	9	10	-10.00%	\$86,111	\$105,920	-18.70%
Northeastern Michigan Board of REALTORS®	97	116	-16.38%	\$78,372	\$62,936	24.53%	48	47	2.13%	\$81,725	\$66,674	22.57%
Paul Bunyan Board of REALTORS®	251	282	-10.99%	\$78,294	\$74,875	4.57%	89	104	-14.42%	\$76,642	\$74,855	2.39%
Saginaw Board of REALTORS®	359	433	-17.09%	\$71,220	\$71,938	-1.00%	89	147	-39.46%	\$83,650	\$82,451	1.45%
Sanilac County	37	41	-9.76%	\$72,293	\$72,009	0.39%	11	20	-45.00%	\$66,400	\$66,840	-0.66%
Southwestern Michigan Association of REALTORS®	511	536	-4.66%	\$170,500	\$160,220	6.42%	195	204	-4.41%	\$154,424	\$171,740	-10.08%
St. Clair County	292	302	-3.31%	\$107,074	\$103,159	3.80%	110	118	-6.78%	\$101,379	\$108,215	-6.32%
St. Joseph County Association of REALTORS®	85	129	-34.11%	\$114,667	\$87,317	31.32%	26	59	-55.93%	\$106,302	\$87,227	21.87%
Traverse Area Association of REALTORS®	472	479	-1.46%	\$221,760	\$188,880	17.41%	164	178	-7.87%	\$211,476	\$197,004	7.35%
Tuscola County	43	58	-25.86%	\$91,246	\$60,620	50.52%	12	21	-42.86%	\$80,504	\$68,416	17.67%
Upper Peninsula Association of REALTORS® *	307	400	-23.25%	\$102,052	\$101,534	0.51%	114	143	-20.28%	\$92,199	\$104,893	-12.10%
Water Wonderland Board of REALTORS®	342	363	-5.79%	\$102,953	\$87,788	17.27%	118	132	-10.61%	\$81,598	\$96,659	-15.58%
West Central Association of REALTORS®	228	292	-21.92%	\$81,118	\$72,335	12.14%	94	114	-17.54%	\$80,318	\$77,689	3.38%
West Michigan Lakeshore Association of REALTORS®	736	781	-5.76%	\$140,526	\$141,160	-0.45%	297	319	-6.90%	\$131,959	\$157,023	-15.96%
TOTALS	22,846	26,562	-13.99%	\$118,888	\$109,108	8.96%	8,438	9,983	-15.48%	\$116,016	\$114,278	1.52%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula