

**Residential Sales Statistics
February, 2014**

Local Association	2014 YTD # Sales	2013 YTD # Sales	14-13 YTD % Change	2014 YTD Avg Price	2013 YTD Avg Price	14-13 YTD % Change	2014 Feb Sales	2013 Feb Sales	14-13 % Change	2014 Feb Avg Price	2013 Feb Avg Price	14-13 % Change
Ann Arbor Area Board of REALTORS®	322	331	-2.72%	\$231,963	\$217,145	6.82%	170	148	14.86%	\$222,455	\$207,820	7.04%
Antrim Charlevoix Kalkaska Association of REALTORS®	56	76	-26.32%	\$196,333	\$168,648	16.42%	26	33	-21.21%	\$215,208	\$165,108	30.34%
Battle Creek Area Association of REALTORS®	205	214	-4.21%	\$82,047	\$78,821	4.09%	98	117	-16.24%	\$82,511	\$76,245	8.22%
Bay County REALTOR® Association	171	173	-1.16%	\$82,929	\$58,555	41.63%	99	89	11.24%	\$81,001	\$58,465	38.55%
Branch County Association of REALTORS®	42	69	-39.13%	\$83,460	\$82,025	1.75%	21	36	-41.67%	\$102,961	\$82,478	24.83%
Central Michigan Association of REALTORS®	109	148	-26.35%	\$98,899	\$78,834	25.45%	50	73	-31.51%	\$95,978	\$77,731	23.47%
Clare-Gladwin Board of REALTORS®	97	87	11.49%	\$67,318	\$60,099	12.01%	45	47	-4.26%	\$68,453	\$54,766	24.99%
Detroit Board of REALTORS®	827	930	-11.08%	\$24,796	\$17,820	39.15%	447	452	-1.11%	\$25,049	\$17,105	46.44%
Down River Association of REALTORS®	134	187	-28.34%	\$101,435	\$89,276	13.62%	67	99	-32.32%	\$99,418	\$91,153	9.07%
Eastern U.P. Board of REALTORS®	35	55	-36.36%	\$83,046	\$94,774	-12.37%	15	26	-42.31%	\$65,414	\$107,317	-39.05%
Emmet Association of REALTORS®	76	84	-9.52%	\$221,350	\$259,003	-14.54%	43	37	16.22%	\$267,996	\$334,927	-19.98%
Genesee County	619	737	-16.01%	\$89,215	\$70,124	27.23%	279	365	-23.56%	\$86,761	\$66,137	31.18%
Grand Rapids Association of REALTORS®	1,519	1,826	-16.81%	\$145,927	\$137,082	6.45%	773	923	-16.25%	\$149,002	\$141,180	5.54%
Greater Kalamazoo Association of REALTORS®	454	527	-13.85%	\$132,090	\$134,506	-1.80%	227	281	-19.22%	\$131,755	\$129,228	1.96%
Greater Lansing Association of REALTORS®	773	875	-11.66%	\$118,971	\$104,622	13.71%	368	369	-0.27%	\$114,578	\$94,991	20.62%
Greater Shiawassee Association of REALTORS®	27	74	-63.51%	\$93,120	\$61,236	52.07%	16	33	-51.52%	\$98,859	\$46,544	112.40%
Greater Wayne County	1,844	2,205	-16.37%	\$124,199	\$100,012	24.18%	881	1063	-17.12%	\$122,070	\$98,734	23.63%
Hillsdale County Board of REALTORS®	58	53	9.43%	\$91,143	\$97,803	-6.81%	29	20	45.00%	\$95,245	\$131,462	-27.55%
Huron County	10	16	-37.50%	\$110,559	\$100,591	9.91%	8	10	-20.00%	\$109,886	\$105,090	4.56%
Jackson Area Association of REALTORS®	223	230	-3.04%	\$104,530	\$90,098	16.02%	115	115	0.00%	\$109,656	\$90,098	21.71%
Lapeer County	134	136	-1.47%	\$191,730	\$112,964	69.73%	60	60	0.00%	\$133,230	\$103,827	28.32%
Lenawee County Association of REALTORS®	123	140	-12.14%	\$108,281	\$86,549	25.11%	63	73	-13.70%	\$118,288	\$81,883	44.46%
Livingston County	340	388	-12.37%	\$196,645	\$178,829	9.96%	165	185	-10.81%	\$196,774	\$183,309	7.35%
Oakland County	2,095	2,366	-11.45%	\$209,162	\$179,171	16.74%	975	1110	-12.16%	\$217,373	\$184,861	17.59%
Macomb County	1,351	1,621	-16.66%	\$128,160	\$107,139	19.62%	633	786	-19.47%	\$126,749	\$109,965	15.26%
Mason-Oceana-Manistee Board of REALTORS®	81	111	-27.03%	\$134,202	\$99,371	35.05%	39	51	-23.53%	\$145,078	\$95,917	51.25%
Midland Board of REALTORS®	112	99	13.13%	\$138,668	\$132,531	4.63%	54	52	3.85%	\$136,916	\$139,541	-1.88%
Monroe County Association of REALTORS®	162	202	-19.80%	\$125,593	\$112,545	11.59%	83	104	-20.19%	\$126,976	\$110,125	15.30%
Montcalm County Association of REALTORS	16	13	23.08%	\$72,263	\$112,415	-35.72%	11	7	57.14%	\$75,045	\$147,071	-48.97%
Northeastern Michigan Board of REALTORS®	49	69	-28.99%	\$75,087	\$60,390	24.34%	20	30	-33.33%	\$73,893	\$59,953	23.25%
Paul Bunyan Board of REALTORS®	162	178	-8.99%	\$79,202	\$74,887	5.76%	84	86	-2.33%	\$73,225	\$76,394	-4.15%
Saginaw Board of REALTORS®	270	286	-5.59%	\$67,123	\$66,534	0.89%	145	150	-3.33%	\$59,246	\$69,716	-15.02%
Sanilac County	26	21	23.81%	\$74,786	\$76,932	-2.79%	13	5	160.00%	\$71,382	\$88,389	-19.24%
Southwestern Michigan Association of REALTORS®	316	332	-4.82%	\$180,421	\$153,141	17.81%	152	177	-14.12%	\$175,894	\$143,600	22.49%
St. Clair County	182	184	-1.09%	\$110,516	\$99,916	10.61%	83	83	0.00%	\$116,219	\$91,515	27.00%
St. Joseph County Association of REALTORS®	59	70	-15.71%	\$118,353	\$87,394	35.43%	28	33	-15.15%	\$121,009	\$98,229	23.19%
Traverse Area Association of REALTORS®	308	301	2.33%	\$227,236	\$184,075	23.45%	132	142	-7.04%	\$241,497	\$182,411	32.39%
Tuscola County	31	37	-16.22%	\$95,404	\$56,196	69.77%	15	20	-25.00%	\$91,502	\$60,138	52.15%
Upper Peninsula Association of REALTORS® *	193	257	-24.90%	\$107,871	\$99,666	8.23%	96	123	-21.95%	\$93,875	\$102,065	-8.02%
Water Wonderland Board of REALTORS®	224	231	-3.03%	\$114,203	\$82,719	38.06%	114	124	-8.06%	\$133,855	\$75,276	77.82%
West Central Association of REALTORS®	134	178	-24.72%	\$81,679	\$68,907	18.54%	66	82	-19.51%	\$82,701	\$67,335	22.82%
West Michigan Lakeshore Association of REALTORS®	439	462	-4.98%	\$146,321	\$130,206	12.38%	212	243	-12.76%	\$139,504	\$132,325	5.43%
TOTALS	14,408	16,579	-13.09%	\$120,625	\$106,275	13.50%	7,020	8,062	-12.92%	\$121,297	\$109,058	11.22%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula