

Residential Sales Statistics

December 2015

Local Association	2015 YTD # Sales	2014 YTD # Sales	15-14 YTD % Change	2015 YTD Avg Price	2014 YTD Avg Price	15-14 YTD % Change	2015 Dec Sales	2014 Dec Sales	15-14 % Change	2015 Dec Avg Price	2014 Dec Avg Price	15-14 % Change
Ann Arbor Area Board of REALTORS®	3,639	3,268	11.35%	\$271,869	\$263,585	3.14%	280	239	17.15%	\$264,182	\$266,070	-0.71%
Antrim Charlevoix Kalkaska Association of REALTORS®	595	597	-0.34%	\$230,692	\$189,970	21.44%	46	49	-6.12%	\$169,925	\$184,528	-7.91%
Battle Creek Area Association of REALTORS®	1,486	1,391	6.83%	\$113,831	\$104,950	8.46%	127	101	25.74%	\$115,911	\$101,228	14.50%
Bay County REALTOR® Association	1,237	1,229	0.65%	\$88,706	\$83,466	6.28%	103	92	11.96%	\$84,427	\$83,736	0.82%
Branch County Association of REALTORS®	421	422	-0.24%	\$114,357	\$104,867	9.05%	33	23	43.48%	\$124,842	\$129,637	-3.70%
Central Michigan Association of REALTORS®	987	954	3.46%	\$104,392	\$100,251	4.13%	73	70	4.29%	\$105,570	\$76,417	38.15%
Clare-Gladwin Board of REALTORS®	1,048	905	15.80%	\$74,720	\$77,388	-3.45%	69	84	-17.86%	\$67,098	\$73,717	-8.98%
Detroit Board of REALTORS®	3,613	4,342	-16.79%	\$50,346	\$34,392	46.39%	300	314	-4.46%	\$51,468	\$40,147	28.20%
Down River Association of REALTORS®	968	1,117	-13.34%	\$127,840	\$129,439	-1.24%	88	84	4.76%	\$126,730	\$140,238	-9.63%
Eastern U.P. Board of REALTORS®	546	462	18.18%	\$101,952	\$95,935	6.27%	40	32	25.00%	\$80,155	\$94,566	-15.24%
Emmet Association of REALTORS®	786	795	-1.13%	\$301,960	\$264,896	13.99%	51	62	-17.74%	\$302,842	\$236,086	28.28%
Genesee County	5,393	5,237	2.98%	\$119,552	\$110,169	8.52%	436	410	6.34%	\$114,537	\$103,633	10.52%
Grand Rapids Association of REALTORS®	13,114	11,642	12.64%	\$177,463	\$164,152	8.11%	723	607	19.11%	\$176,025	\$157,571	11.71%
Greater Kalamazoo Association of REALTORS®	4,731	4,314	9.67%	\$164,005	\$156,529	4.78%	403	343	17.49%	\$149,157	\$159,610	-6.55%
Greater Lansing Association of REALTORS®	6,038	6,130	-1.50%	\$140,554	\$130,310	7.86%	83	332	-75.00%	\$179,474	\$118,137	51.92%
Greater Shiawassee Association of REALTORS®	298	324	-8.02%	\$88,696	\$91,534	-3.10%	34	24	41.67%	\$86,479	\$107,112	-19.26%
Greater Wayne County	14,337	13,782	4.03%	\$143,143	\$132,374	8.14%	1,154	1095	5.39%	\$141,568	\$132,357	6.96%
Grosse Pointe	862	766	12.53%	\$315,306	\$301,674	4.52%	67	57	17.54%	\$322,752	\$352,209	-8.36%
Hillsdale County Board of REALTORS®	443	433	2.31%	\$97,842	\$93,975	4.11%	32	30	6.67%	\$92,280	\$92,881	-0.65%
Huron County	77	117	-34.19%	\$129,025	\$124,603	3.55%	6	4	50.00%	\$104,133	\$111,854	-6.90%
Jackson Area Association of REALTORS®	2,243	1,976	13.51%	\$128,908	\$121,089	6.46%	192	170	12.94%	\$118,194	\$115,372	2.45%
Lapeer County	1,148	1,055	8.82%	\$155,417	\$150,805	3.06%	122	86	41.86%	\$152,719	\$166,482	-8.27%
Lenawee County Association of REALTORS®	1,423	1,111	28.08%	\$143,838	\$132,949	8.19%	127	79	60.76%	\$126,439	\$122,774	2.99%
Livingston County	3,315	3,111	6.56%	\$233,682	\$221,425	5.54%	258	250	3.20%	\$231,588	\$219,786	5.37%
Oakland County	19,626	18,121	8.31%	\$247,367	\$234,403	5.53%	1,605	1438	11.61%	\$253,352	\$235,294	7.67%
Macomb County	11,763	10,998	6.96%	\$153,939	\$141,828	8.54%	958	880	8.86%	\$156,878	\$139,625	12.36%
Mason-Oceana-Manistee Board of REALTORS®	940	974	-3.49%	\$139,440	\$131,854	5.75%	80	85	-5.88%	\$133,210	\$129,973	2.49%
Midland Board of REALTORS®	1,122	1,013	10.76%	\$153,763	\$154,929	-0.75%	106	76	39.47%	\$161,941	\$163,353	-0.86%
Monroe County Association of REALTORS®	1,476	1,427	3.43%	\$151,276	\$142,597	6.09%	107	100	7.00%	\$155,140	\$146,150	6.15%
Montcalm County Association of REALTORS	709	679	4.42%	\$108,187	\$99,984	8.20%	60	44	36.36%	\$100,253	\$100,778	-0.52%
Northeastern Michigan Board of REALTORS®	819	774	5.81%	\$93,095	\$218,403	-57.37%	62	59	5.08%	\$81,431	\$91,498	-11.00%
Paul Bunyan Board of REALTORS®	1,660	1,440	15.28%	\$99,030	\$96,158	2.99%	115	91	26.37%	\$100,980	\$89,822	12.42%
Saginaw Board of REALTORS®	2,265	2,277	-0.53%	\$95,045	\$86,049	10.45%	170	206	-17.48%	\$91,389	\$78,635	16.22%
Sanilac County	211	189	11.64%	\$95,277	\$94,007	1.35%	19	15	26.67%	\$128,563	\$61,619	108.64%
Southwestern Michigan Association of REALTORS®	3,197	2,978	7.35%	\$190,953	\$185,418	2.99%	229	226	1.33%	\$184,263	\$174,569	5.55%
St. Clair County	1,837	1,672	9.87%	\$138,019	\$130,639	5.65%	161	123	30.89%	\$123,134	\$124,061	-0.75%
St. Joseph County Association of REALTORS®	770	578	33.22%	\$130,308	\$121,982	6.83%	76	57	33.33%	\$145,625	\$119,842	21.51%
Traverse Area Association of REALTORS®	3,091	2,845	8.65%	\$240,054	\$229,986	4.38%	268	240	11.67%	\$248,467	\$249,112	-0.26%
Tuscola County	319	293	8.87%	\$91,036	\$87,329	4.25%	23	34	-32.35%	\$99,542	\$69,321	43.60%
Upper Peninsula Association of REALTORS® *	2,448	2,190	11.78%	\$112,236	\$103,537	8.40%	172	145	18.62%	\$103,558	\$102,546	0.99%
Water Wonderland Board of REALTORS®	2,266	2,054	10.32%	\$122,570	\$119,430	2.63%	183	155	18.06%	\$107,468	\$94,212	14.07%
West Central Association of REALTORS®	1,451	1,459	-0.55%	\$111,299	\$101,311	9.86%	100	108	-7.41%	\$122,186	\$104,084	17.39%
West Michigan Lakeshore Association of REALTORS®	5,684	4,571	24.35%	\$174,460	\$164,123	6.30%	394	360	9.44%	\$164,658	\$164,395	0.16%
<b>TOTALS</b>	<b>130,402</b>	<b>122,012</b>	<b>6.88%</b>	<b>\$145,708</b>	<b>\$140,109</b>	<b>4.00%</b>	<b>9,735</b>	<b>9,079</b>	<b>7.23%</b>	<b>\$143,036</b>	<b>\$135,466</b>	<b>5.59%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula