

Residential Sales Statistics  
December 2013

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Dec Sales	2012 Dec Sales	13-12 % Change	2013 Dec Avg Price	2012 Dec Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	3,269	3,267	0.06%	\$255,906	\$217,671	17.57%	219	200	9.50%	\$287,085	\$216,869	32.38%
Antrim Charlevoix Kalkaska Association of REALTORS®	582	615	-5.37%	\$203,696	\$176,676	15.29%	32	49	-34.69%	\$204,606	\$120,664	69.57%
Battle Creek Area Association of REALTORS®	1,555	1,463	6.29%	\$90,458	\$81,978	10.34%	125	124	0.81%	\$93,986	\$74,442	26.25%
Bay County REALTOR® Association	1,193	1,395	-14.48%	\$74,704	\$73,839	1.17%	86	107	-19.63%	\$72,978	\$82,900	-11.97%
Branch County Association of REALTORS®	453	495	-8.48%	\$102,428	\$87,277	17.36%	35	38	-7.89%	\$79,521	\$120,158	-33.82%
Central Michigan Association of REALTORS®	1,020	977	4.40%	\$98,092	\$91,916	6.72%	74	83	-10.84%	\$117,295	\$84,984	38.02%
Clare-Gladwin Board of REALTORS®	861	766	12.40%	\$68,986	\$67,309	2.49%	49	53	-7.55%	\$91,086	\$71,119	28.08%
Detroit Board of REALTORS®	5,520	6,224	-11.31%	\$22,522	\$17,279	30.34%	358	463	-22.68%	\$31,185	\$19,815	57.38%
Down River Association of REALTORS®	1,104	1,634	-32.44%	\$105,420	\$86,062	22.49%	81	105	-22.86%	\$116,117	\$85,735	35.44%
Eastern U.P. Board of REALTORS®	447	458	-2.40%	\$95,762	\$87,017	10.05%	44	30	46.67%	\$83,161	\$79,797	4.22%
Emmet Association of REALTORS®	772	672	14.88%	\$287,247	\$239,618	19.88%	54	55	-1.82%	\$317,923	\$375,522	-15.34%
Genesee County	5,925	6,271	-5.52%	\$90,251	\$79,989	12.83%	455	441	3.17%	\$84,380	\$81,504	3.53%
Grand Rapids Association of REALTORS®	12,241	11,702	4.61%	\$151,879	\$132,725	14.43%	627	722	-13.16%	\$136,115	\$141,469	-3.78%
Greater Kalamazoo Association of REALTORS®	4,475	3,933	13.78%	\$150,768	\$140,518	7.29%	301	328	-8.23%	\$148,497	\$142,329	4.33%
Greater Lansing Association of REALTORS®	6,298	6,059	3.94%	\$117,019	\$104,879	11.58%	470	496	-5.24%	\$123,625	\$104,024	18.84%
Greater Shiawassee Association of REALTORS®	325	581	-44.06%	\$77,035	\$67,726	13.74%	28	40	-30.00%	\$88,116	\$70,900	24.28%
Greater Wayne County	15,738	16,310	-3.51%	\$126,010	\$99,410	26.76%	1,130	1,240	-8.87%	\$128,023	\$101,570	26.04%
Hillsdale County Board of REALTORS®	427	422	1.18%	\$96,541	\$78,148	23.54%	25	40	-37.50%	\$111,080	\$75,013	48.08%
Huron County	135	143	-5.59%	\$105,815	\$106,322	-0.48%	6	8	-25.00%	\$57,317	\$52,190	9.82%
Jackson Area Association of REALTORS®	2,188	2,039	7.31%	\$109,262	\$94,272	15.90%	148	140	5.71%	\$114,971	\$87,735	31.04%
Lapeer County	1,073	1,059	1.32%	\$129,821	\$112,155	15.75%	76	81	-6.17%	\$131,029	\$116,000	12.96%
Lenawee County Association of REALTORS®	1,000	1,082	-7.58%	\$110,674	\$97,984	12.95%	64	71	-9.86%	\$106,805	\$87,968	21.41%
Livingston County	2,976	2,761	7.79%	\$198,632	\$174,186	14.03%	218	224	-2.68%	\$201,632	\$181,494	11.10%
Oakland County	19,252	18,254	5.47%	\$212,760	\$175,082	21.52%	1,452	1,329	9.26%	\$219,606	\$186,110	18.00%
Macomb County	12,017	11,677	2.91%	\$124,628	\$101,198	23.15%	940	847	10.98%	\$129,636	\$113,032	14.69%
Mason-Oceana-Manistee Board of REALTORS®	975	987	-1.22%	\$124,341	\$112,316	10.71%	76	87	-12.64%	\$118,305	\$111,607	6.00%
Midland Board of REALTORS®	1,029	964	6.74%	\$152,763	\$140,038	9.09%	77	56	37.50%	\$144,989	\$172,715	-16.05%
Monroe County Association of REALTORS®	1,422	1,354	5.02%	\$129,514	\$122,242	5.95%	93	107	-13.08%	\$140,817	\$124,477	13.13%
Montcalm County Association of REALTORS	113	114	-0.88%	\$94,893	\$94,303	0.63%	8	12	-33.33%	\$70,438	\$84,983	-17.12%
Northeastern Michigan Board of REALTORS®	733	711	3.09%	\$84,682	\$84,157	0.62%	57	47	21.28%	\$90,987	\$104,432	-12.87%
Paul Bunyan Board of REALTORS®	1,543	1,489	3.63%	\$94,105	\$86,236	9.13%	98	111	-11.71%	\$93,555	\$74,482	25.61%
Saginaw Board of REALTORS®	2,066	2,047	0.93%	\$81,895	\$78,944	3.74%	160	133	20.30%	\$77,065	\$83,315	-7.50%
Sanilac County	183	184	-0.54%	\$81,452	\$72,445	12.43%	18	16	12.50%	\$88,476	\$75,794	16.73%
Southwestern Michigan Association of REALTORS®	3,069	2,836	8.22%	\$181,270	\$169,585	6.89%	200	231	-13.42%	\$162,926	\$185,245	-12.05%
St. Clair County	1,583	1,440	9.93%	\$120,749	\$104,935	15.07%	158	110	43.64%	\$115,798	\$97,106	19.25%
St. Joseph County Association of REALTORS®	545	624	-12.66%	\$104,064	\$98,564	5.58%	39	39	0.00%	\$98,648	\$96,529	2.19%
Traverse Area Association of REALTORS®	2,901	2,711	7.01%	\$216,390	\$204,563	5.78%	243	230	5.65%	\$208,818	\$230,857	-9.55%
Tuscola County	295	288	2.43%	\$70,552	\$62,944	12.09%	19	26	-26.92%	\$61,693	\$57,194	7.87%
Upper Peninsula Association of REALTORS® *	2,069	2,016	2.63%	\$104,621	\$101,519	3.06%	163	140	16.43%	\$98,615	\$110,775	-10.98%
Water Wonderland Board of REALTORS®	2,075	1,919	8.13%	\$113,786	\$97,394	16.83%	154	125	23.20%	\$90,062	\$103,826	-13.26%
West Central Association of REALTORS®	1,298	1,255	3.43%	\$88,403	\$82,427	7.25%	89	93	-4.30%	\$91,909	\$69,535	32.18%
West Michigan Lakeshore Association of REALTORS®	4,237	3,845	10.20%	\$155,188	\$141,470	9.70%	289	280	3.21%	\$144,822	\$152,891	-5.28%
<b>TOTALS</b>	<b>126,982</b>	<b>125,043</b>	<b>1.55%</b>	<b>\$123,928</b>	<b>\$110,603</b>	<b>12.05%</b>	<b>9,038</b>	<b>9,157</b>	<b>-1.30%</b>	<b>\$123,183</b>	<b>\$114,503</b>	<b>7.58%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula