

Residential Sales Statistics
August 2013

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Aug Sales	2012 Aug Sales	13-12 % Change	2013 Aug Avg Price	2012 Aug Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	2,163	2,264	-4.46%	\$255,384	\$217,175	17.59%	349	370	-5.68%	\$251,943	\$220,738	14.14%
Antrim Charlevoix Kalkaska Association of REALTORS®	374	388	-3.61%	\$194,321	\$182,090	6.72%	48	63	-23.81%	\$249,147	\$217,350	14.63%
Battle Creek Area Association of REALTORS®	1,017	917	10.91%	\$89,232	\$76,339	16.89%	141	144	-2.08%	\$102,454	\$74,060	38.34%
Bay County REALTOR® Association	792	945	-16.19%	\$73,598	\$72,543	1.45%	114	146	-21.92%	\$74,340	\$75,392	-1.39%
Branch County Association of REALTORS®	296	317	-6.62%	\$97,291	\$80,084	21.49%	56	31	80.65%	\$119,264	\$116,156	2.68%
Central Michigan Association of REALTORS®	697	642	8.57%	\$97,321	\$94,462	3.03%	91	94	-3.19%	\$113,008	\$110,169	2.58%
Clare-Gladwin Board of REALTORS®	516	494	4.45%	\$64,839	\$63,931	1.42%	99	91	8.79%	\$64,230	\$73,128	-12.17%
Detroit Board of REALTORS®	3,891	4,317	-9.87%	\$20,510	\$16,401	25.06%	408	570	-28.42%	\$23,126	\$18,047	28.14%
Down River Association of REALTORS®	774	1,146	-32.46%	\$103,303	\$82,194	25.68%	119	133	-10.53%	\$112,593	\$97,196	15.84%
Eastern U.P. Board of REALTORS®	265	307	-13.68%	\$100,809	\$87,045	15.81%	46	50	-8.00%	\$97,761	\$95,611	2.25%
Emmet Association of REALTORS®	507	419	21.00%	\$288,346	\$224,865	28.23%	86	82	4.88%	\$402,325	\$227,046	77.20%
Genesee County	3,882	4,243	-8.51%	\$88,027	\$77,950	12.93%	567	617	-8.10%	\$101,092	\$86,392	17.01%
Grand Rapids Association of REALTORS®	8,942	8,320	7.48%	\$153,607	\$131,191	17.09%	1,149	1069	7.48%	\$155,313	\$136,425	13.84%
Greater Kalamazoo Association of REALTORS®	3,107	2,551	21.80%	\$150,112	\$139,269	7.79%	480	398	20.60%	\$164,024	\$150,975	8.64%
Greater Lansing Association of REALTORS®	4,252	4,040	5.25%	\$115,221	\$103,763	11.04%	563	530	6.23%	\$123,193	\$108,346	13.70%
Greater Shiawassee Association of REALTORS®	219	383	-42.82%	\$77,060	\$67,752	13.74%	29	67	-56.72%	\$71,344	\$68,850	3.62%
Greater Wayne County	10,683	10,893	-1.93%	\$123,034	\$96,507	27.49%	1,555	1614	-3.66%	\$142,451	\$113,251	25.78%
Hillsdale County Board of REALTORS®	282	255	10.59%	\$97,538	\$77,505	25.85%	39	49	-20.41%	\$80,510	\$79,738	0.97%
Huron County	84	94	-10.64%	\$106,373	\$109,708	-3.04%	12	19	-36.84%	\$120,333	\$132,395	-9.11%
Jackson Area Association of REALTORS®	1,448	1,397	3.65%	\$105,793	\$91,586	15.51%	224	213	5.16%	\$117,951	\$97,586	20.87%
Lapeer County	709	694	2.16%	\$130,648	\$109,073	19.78%	116	113	2.65%	\$140,084	\$106,943	30.99%
Lenawee County Association of REALTORS®	677	723	-6.36%	\$109,979	\$94,696	16.14%	97	115	-15.65%	\$133,313	\$117,580	13.38%
Livingston County	1,967	1,799	9.34%	\$195,614	\$170,721	14.58%	311	311	0.00%	\$210,931	\$178,731	18.02%
Oakland County	12,863	12,349	4.16%	\$210,036	\$171,169	22.71%	2,048	2002	2.30%	\$232,505	\$186,559	24.63%
Macomb County	8,047	7,873	2.21%	\$121,275	\$97,784	24.02%	1,165	1144	1.84%	\$137,198	\$102,034	34.46%
Mason-Oceana-Manistee Board of REALTORS®	619	633	-2.21%	\$121,854	\$111,826	8.97%	130	101	28.71%	\$134,252	\$103,233	30.05%
Midland Board of REALTORS®	693	684	1.32%	\$151,182	\$138,522	9.14%	120	93	29.03%	\$159,961	\$145,790	9.72%
Monroe County Association of REALTORS®	961	886	8.47%	\$128,856	\$122,501	5.19%	136	147	-7.48%	\$131,574	\$131,531	0.03%
Montcalm County Association of REALTORS	69	76	-9.21%	\$95,525	\$100,829	-5.26%	10	8	25.00%	\$93,200	\$86,375	7.90%
Northeastern Michigan Board of REALTORS®	457	450	1.56%	\$79,038	\$84,369	-6.32%	78	93	-16.13%	\$74,489	\$90,875	-18.03%
Paul Bunyan Board of REALTORS®	1,000	984	1.63%	\$92,770	\$83,222	11.47%	175	168	4.17%	\$104,922	\$97,991	7.07%
Saginaw Board of REALTORS®	1,363	1,380	-1.23%	\$83,849	\$77,710	7.90%	210	212	-0.94%	\$91,283	\$79,862	14.30%
Sanilac County	116	114	1.75%	\$74,624	\$66,119	12.86%	14	16	-12.50%	\$119,501	\$79,244	50.80%
Southwestern Michigan Association of REALTORS®	2,019	1,865	8.26%	\$178,223	\$162,766	9.50%	325	250	30.00%	\$172,971	\$175,939	-1.69%
St. Clair County	1,021	927	10.14%	\$119,319	\$104,447	14.24%	169	141	19.86%	\$140,027	\$115,627	21.10%
St. Joseph County Association of REALTORS®	371	411	-9.73%	\$102,777	\$102,913	-0.13%	57	56	1.79%	\$95,305	\$113,284	-15.87%
Traverse Area Association of REALTORS®	1,850	1,682	9.99%	\$209,385	\$194,912	7.43%	292	285	2.46%	\$216,724	\$212,171	2.15%
Tuscola County	203	177	14.69%	\$71,068	\$62,073	14.49%	32	21	52.38%	\$87,670	\$72,594	20.77%
Upper Peninsula Association of REALTORS® *	1,340	1,316	1.82%	\$106,477	\$101,028	5.39%	254	248	2.42%	\$110,061	\$106,447	3.39%
Water Wonderland Board of REALTORS®	1,360	1,229	10.66%	\$114,642	\$93,279	22.90%	278	218	27.52%	\$153,303	\$109,356	40.19%
West Central Association of REALTORS®	842	811	3.82%	\$84,579	\$81,038	4.37%	122	135	-9.63%	\$92,703	\$87,226	6.28%
West Michigan Lakeshore Association of REALTORS®	2,897	2,619	10.61%	\$151,644	\$137,015	10.68%	501	399	25.56%	\$157,980	\$146,399	7.91%
TOTALS	85,635	84,014	1.93%	\$122,264	\$108,580	12.60%	12,815	12,626	1.50%	\$135,151	\$117,730	14.80%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula